



Consolidated Annual Meeting Report 2022, Summary

by Ralph Heimlich

The 2022 CPA Annual Meeting was held at the Cult Classic Brewery in Stevensville, Kent Island, MD, on Sunday, November 6. CPA Coordinator **Bill Smith** opened the Annual Membership Meeting at 1 PM and welcomed everyone.

Bill thanked all 35 of our CPA members that made the drive to the Eastern Shore. Bill thanked all the volunteers who were active in CPA events this past year, at events, at SK101 in March and SK102 in late April, as well as leading group trips this year, and at the online safety training sessions over the winter. He also thanked everyone who assisted at Fall Out of Your Boat Practice in August hosted by **Jesse and Lise Parker**. He thanked everyone who supported the Piracies, which are the heart and lungs of our club.

Bill recognized the Steering Committee (SC) members for 2022: **Lisa Arrasmith, Beth Boyd, Marilyn Cooper, Paula Hubbard, Katherine Neale, and Gary Trotter**. Bill also thanked long time-Treasurer **Rich Stevens** and Secretary **Sue Stevens**.

He acknowledged the ongoing editorial work of Ralph Heimlich who has been serving again as Paddler newsletter Editor after **Bill Upton** stepped down in 2021. He also recognized SK101 2022 team leaders, including **Laurie Collins, Marilyn Cooper, and Gary Trotter**, among others. He thanked **Catriona Miller and Jeff Walaszek**, who re-organized SK102 training weekend participation, gathered instructors and handled early registration. He thanked **Jim Zawlocki** and his returning crew of experienced kayakers for re-activating KIPP 2022 participation that progressively trains another year's worth of paddlers for circumnavigation of Kent Island. He thanked **Paula Hubbard** who taught the Navigation Class one-day training, which proved very popular last spring. Bill gave a shout out for CPA website oversight by **Gregg Banse** who monitors our webpage hosting and technical support, along with **Ralph Heimlich**, who updates content. Bill also recognized the gang who handles the CPA FACEBOOK Page content and support: **Catriona Miller and Suzanne Farace, and Greg Welker**. He also recognized the work on the Meetup Page updates handled by **Ralph Heimlich and Paula Hubbard**, and **John Gibbs** who handles the CPA library. He also thanked **Marla Aron**, who manages the popular CPA logo gear inventory and sales.

REPORTS

Election Results: there were 46 E-Ballots received and tabulated plus 3 paper Ballots cast and no mailed ballots received. **Suzanne Farace** certified the ballots. **Paula Hubbard** is elected the new CPA Coordinator. The 2023 CPA Steering Committee members are: **Lisa Arrasmith, Beth Boyd, Marilyn Cooper, Katherine Neale, Bill Smith and Gary Trotter**. **Rich and Sue Stevens** were reelected as Treasurer and Secretary.

Financial Report: CPA Treasurer **Rich Stevens** summarized the Club finances. A full report and detailed charts is in the Final Annual Report [link]. Rich gave a summary of the event expenses and income. The CPA net worth at this time is \$27,278 as of mid-October. It is a slight increase of 1.3%, due to less outlay for club event expenses. Last year there was a slight small increase of 5.4%.

Membership Report: CPA Secretary **Sue Stevens** summarized the CPA membership after members received a 12-month dues extension during 2020. Total membership is now 594 (619 in 2021). We need to recognize the 70+ kayaking family members, spouses and partners who support our kayaking on-the-water-times. During 2022, CPA gained 65 brand new members. CPA celebrated its 30th anniversary in 2020 during the pandemic. There are now 67 life members (20 years of dues paying), plus their 10+ kayaking family members. Many of CPA life members (11% of club membership) are the most active contributors.

Trip Participation Report: **Ralph Heimlich** summarized member participation. There were fewer trips/ leaders again this year. Participation has grown at the 8 Piracy groups this summer: Pirates of Arundell, Baltimore, Georgetown, the North, Patuxent, Potomac, Sugarloaf, and Pirates of the North.

Interim Paddler Editor **Ralph Heimlich** is now training new editor **Gary Trotter**.

CPA LOGO Shirt Trunk Sale: **Marla Aron** sold logo gear after the meeting.

CPA Library: Librarian **John Gibbs** announced that the current CPA collection of materials has been very seldom used in the last 6 years. He is moving to a new location with less storage space and cannot hold the collection. The 6 big crates of CPA materials needs to be thinned down. He needs a new person to take over the library. John will seek

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a nonprofit/ outdoor training group who may have a better use to take the collection.

Old Business

SK203 Advanced Trip Leader Training re-vamping: The group discussion, opened by **Bill Smith** and **Ralph Heimlich**, showed that the club needs to encourage more kayakers to become active trip leaders, It was suggested to set up a simpler training program with progressive levels. Some past SK203 attendees felt the training was great, but aimed at more challenging multi-day expeditions. Most of our typical trips do not require that level. **Bob Maynes** wrote up a Beginner Trip Leader Training proposal last year, but nothing was started. We recognize new kayakers, who have decent paddling experience, may be still uncertain what is needed to lead a CPA day trip. **Bob Maynes** suggested a mentor style program with paired co-leaders. **Paula Hubbard** suggested a trip leader class following ACA guidelines including a class and water skills. **Suggestion: Do a member's survey: What's holding them back from becoming a trip leader?** **Ralph Heimlich** offered to reprint past Paddler articles from our archives about being a trip leader and a trip participant.

Greg Hollingsworth suggested he may lead more challenging rough/open water expeditions. He is concerned about vetting participants' skill levels without paddling with them.

Marketing assistant trip leader opportunities, including how to set up a Meetup event on the calendar, were discussed. **Bill Smith**, **Paula Hubbard** and others volunteered to support the on-water part of a trip once a new trip date is scheduled.

We discussed including recreational boats on easier CPA trips. If they can participate in flatwater outings and be encouraged to join and kayak more and move up to a more appropriate boat. Short trips at quiet river locations giving more opportunities for new kayakers and new trip leaders to join the fun are needed. CPA should follow up with another meeting, maybe on ZOOM.

NEW BUSINESS

Ralph Heimlich proposed that CPA sponsor a **Wilderness First Aid Class** in spring 2023 at a proposed nominal price. He will set up a training date with **Todd Johnstone-Wright**, a highly recommended ACA/BCU instructor who would travel from VT). Ralph agreed to contact the instructor to find a good date when he is in MD for another training class.

Ralph Heimlich proposed that CPA perform a financial audit of the CPA treasury. Rich Stevens Treasurer mentioned that it has been 5 years since the last audit handled by **Jesse Aronson**.

Ralph Heimlich proposed that CPA perform an audit of CPA Gear sales during in 2023.

Marla Aron proposed that all stock is available if someone wants to take over the Logo Gear Sales tasks. She maintains spreadsheets of all stock on hand and sold at all times.

2022 Annual Appreciation Awards

Bill Smith presented the CPA appreciation plaques to

Greg Welker: For outstanding service to CPA for more than 30 years. Greg has distinguished himself for always volunteering to teach skills, help with gear, lead activities and foster the health of the Club. Greg has served as CPA Coordinator 1996-98, Treasurer 1996, Pirates of Arundell co-captain 2006 to present, instructed at SK01, SK102, and SK203 many times, and has led numerous trips and activities since joining CPA In 1991. He is a Life Member
Congratulations GREG!

Bill Upton: For outstanding service to the CPA in editing our newsletter, **THE CHESAPEAKE PADDLER**, from October 2019 to July 2022. Bill has been an active member and has participated in many activities and events since joining CPA in 2004. He is a Life Member.

Tom Heneghan: For outstanding service to the CPA serving as one of the principal Pirate Captains of the Pirates of Georgetown since 2009 and serving on the Steering Committee 2013-14. Tom has been an active member and has led numerous trips, especially his Mallovs Bay trip, launching from Quantico Marine Base, VA, since joining CPA in 2004. Tom jointly organized and ran a kayak-oriented Wilderness First Aid Course specially for CPA in 2013. He is a Life Member.

Jesse Aronson: For outstanding service to CPA serving as one of the principal Pirate Captains of the Pirates of

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Georgetown since 2013 and serving on the Steering Committee 2013-14. Jesse has been active member and led several trips since joining CPA in 1999. He is a Life Member.
Congratulations to all award winners!

New Coordinator Elect Paula Hubbard thanked everyone for their support in this coming year. She is planning more activities, inclusion to reach more kayakers and training opportunities.



Chesapeake Paddlers Association, Inc.

2022 Annual Meeting Minutes

NOVEMBER 6, 2022

Location: Cult Classic Brewery Meeting Hall 155 Shopping Center Dr., Stevensville, MD 21666

CPA Coordinator **Bill Smith** opened the Annual Membership Meeting at 1 PM and welcomed everyone. Bill thanked all of our CPA members that made the drive to the Eastern Shore. There are 35 members signed in today. While back in 2021, 25 attended; in 2020: only 20 attended virtually via ZOOM; 2019: 31 members attended in person at the AA County Library Meeting room near Annapolis.

Bill thanked all the volunteers who were active in CPA events this past year, at events, at SK101 in March – and SK102 in late April, as well as leading group trips this year, and at the online safety training sessions over the winter. He also thanked everyone who assisted at Fall out of Your Boat Practice in August at a new lovely wide sandy beach front community location -hosted by **Jesse and Lise Parker**. He thanked everyone who supported the Piracies – which are the heart and lungs of our club. Our club activities are growing back.

Bill recognized the Steering Committee (SC) members for 2021 – all who are here at the meeting today- including: **Lisa Arrasmith, Beth Boyd, Marilyn Cooper, Paula Hubbard, Katherine Neale, and Gary Trotter**. Bill also thanked **long time-Treasurer Rich Stevens and Secretary Sue Stevens**.

Bill Smith gave a shout out to all the trip leaders and kayakers who came out for events and their support on kayaking trips over the past year. He acknowledged the ongoing editorial work of Ralph Heimlich who has been serving again as Paddler newsletter Editor after **Bill Upton** stepped down in 2021. Bill recognized SK01 2022 team leaders -including **Laurie Collins, Marilyn Cooper, and Gary Trotter**, among others.

He thanked **Catriona Miller and Jeff Walaszek**, who re-organized SK102 training weekend participation, gathered instructors and handled early registration. He thanked **Jim Zawlocki** and his returning crew of experienced kayakers for re-activating KIPP 2022 participation that progressively trains another year's worth of paddlers for the long distance-35+ miles circum-navigation of Kent Island. He thanked **Paula Hubbard** who taught the Navigation Class one day training again– which proved very popular last spring.

Bill gave a shout out for CPA website oversight by **Gregg Banse IT Support (VT)** who monitors our webpage hosting and technical support, along with **Ralph Heimlich**, who updates content and uploads Bill's monthly Coordination Column. Bill also recognized the gang who handle the CPA FACEBOOK Page content and support: **Catriona Miller and Suzanne Farace, and Greg Welker**. Bill also recognized the work on the Meetup Page updates handled by **Ralph Heimlich and Paula Hubbard**. Bill also thanked **John Gibbs** who handles the CPA library. He also thanked **Marla Aron** who manages the popular CPA LOGO GEAR Inventory and popular sales.

REPORTS

Election Results: there were 46 E-Ballots received and tabulated plus 3 paper Ballots cast and no mailed ballots received at the CPA PO Box 341. (There were 103 ballots in 2021; 54 in 2020; 85 in 2019) **Suzanne Farace** certified the ballots. *All the officers and 6 SC members were elected – a non-contested election.*

Congratulations! **Paula Hubbard** is elected the new CPA Coordinator. **The 2023 CPA Steering Committee 6 members are: Lisa Arrasmith, Beth Boyd, Marilyn Cooper, Katherine Neale, Bill Smith and Gary Trotter.**

Financial Report: CPA Treasurer **Rich Stevens** summarized the Club finances in the Annual Meeting Interim Report through October 2022. (His report is attached) A full report and detailed charts will be Final Annual Report in January 2023. Rich gave a summary of the different event expenses and income; there are a number of charts posted on the bulletin board for review. All of the reports will be included in the next Paddler issue in December. The CPA net worth at this time is \$27,278.37 as of 10/15/22. It is a slight increase of 1.31 %, due to less outlay for club event expenses. Last year there was a slight small increase of 5.39%.

There are additional club expenses expected during the last months of the year, including the annual liability insurance payment (last year premium: \$899) and reimbursements for the several end-of-season Piracy stipends. Membership dues increased by 34.99% over the previous year or \$4,612.05 – with Pay Pal fees of \$244.95.

A Motion was made and seconded and all voted to approve the Financial Report.

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Membership Report: CPA Secretary Sue Stevens summarized the CPA membership program; it has been an interesting two years of membership after members received a 12-month dues extension during 2020. Total membership is now 594, last year total: 619, in 2020: 643. We need to recognize the 70+ kayaking family members, spouses and partners who support our kayaking on-the-water-times. During 2022, CPA gained 65 brand new members; and 2021 had 65 – but only 36 in 2020. We missed a normal year, when CPA would have been celebrating its 30th anniversary in 2020. All members now receive E-version of the Paddler, published 10 times/ year.

There are now 67 Twenty Year-Continuously paid-up Members – an increase from 55, plus their 10+ kayaking partners and supporting kayaking spouses. Many of CPA LIFERS – 11% of club membership – are the most active contributors.

CPA started promoting multi-year dues options in 2009; most members now choose the 4-year option. There is a lot less mail to pick up from the PO BOX 341 in Greenbelt. Currently, 99% pay their dues online via Pay Pal. CPA initiated the Meetup calendar platform for kayaking events and trips in September 2016.

A Motion was made and seconded and all voted to approve the Membership Report.

Trip Participation Report: Ralph Heimlich summarized members -participation levels – big changes with fewer trips/ leaders again this year. Participation has grown at the 8 popular paddling -piracy groups this summer: Pirates of Arundell, Baltimore, Georgetown, the North, Patuxent, Potomac, Sugarloaf, and Pirates of the North. He is still seeking all Trip Waivers. Keeping a current spreadsheet of participants helps also determining the annual Piracy Stipend amount – which is based on average number of paddlers.

There was a new category in 2021 with winter hikes led by **Ralph Heimlich** and **Suzanne Farace** and Overall, we saw 36 trip leaders, leading 84 trips. CPA is unique with 55+ potentially active volunteer trip leaders, AND many more kayakers who are seeking more trip opportunities and outings. Check out the trip and participant charts in next newsletter.

Ralph is now the interim Paddler Editor – and still seeking a NEW editor -in – training to learn the ropes.

CPA LOGO Shirt Trunk Sale: Marla Aron announced there will be sale immediately after the meeting in the parking lot.

CPA Library: Librarian John Gibbs announced that current CPA collection of resource books, CDs, DVDs guide books, skills books, trip narratives, and magazines is very seldom used for the last 6 years.

He is moving to a new location with less storage space -and cannot hold the collection. The 6 big crates of CPA materials need to be thinned down – or its out of date. There is a lot less demand for reference books. He is requesting assistance: need a new person to take over the library. John is seeking if a nonprofit/ outdoor training group who may have a better use and take the collection.

Laurie Collins mentioned that Salisbury University who has an outdoor program...need a follow up.

Ralph offered to help John to set up a member survey for what interests our paddlers.

John mentioned another catalogue resource – Library Thing- another online tool.

Suggestion – to post its catalogue of books and materials titles – good link in CPA website.

Old Business

SK203 Advanced Trip Leader Training re-vamping

The group discussion, opened by **Bill Smith** and **Ralph Heimlich**, shows that the club needs to encourage more kayakers to become active trip leaders. It was suggested to set up a simpler training program – similar to another hiking club – starting with shorter easier hikes – with progressive levels. Some past SK203 attendees felt the training was great, but aimed at more challenging multi-day expeditions. Most of our typical trips do not require that level. **Bob Maynes** wrote up a Beginner Trip Leader Training proposal last year (his 2021 proposal is attached), but nothing was started. We recognize new kayakers – who have decent paddling experience, may be still uncertain what is needed to lead a CPA day trip, for example. **Bob Maynes** suggested a mentor style program with paired co-leaders.

Paula Hubbard suggested a trip leader class opportunity modeled on that by ACA, which includes a class, water skills. It would require them to lead at minimum: 2-day trips, 1 camper, and work with a local Piracy. She mentioned when students pay for training, it is perceived to have more value – they are more likely to follow through.

Suggestion: Do a member's survey: what's holding them back from becoming a trip leader.

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We all recognize we, as current trip leaders, can do more trips to generate interest in the club.

Editor Ralph Heimlich offered to reprint past Paddler articles from our archives about being a trip leader AND a trip participant -follower. Often it seems so much easier to do (just click “attend” button on Meetup calendar date and merely show up).

It was mentioned that some folks are hesitant if some weird stuff may happen that they would not know how to handle (and there are lot of horror stories/tall tales around the campfire about broken bones and spills can really thrill or scare new paddlers) We all have seen issues while paddling together.

PLEASE CREATE MORE PEER Paddle opportunities - similar KIPP training.

Greg Hollingsworth, who suggested he may want to potentially lead more challenging rough /open water style expeditions, mentioned his concerns how to vet newer -unknown participants skill levels w/o paddling with them a lot: May be too shorter or pre-trip paddles to learn about skill levels on short distances.

Obviously, use the Meetup tool to create a “wait List” to learn more about people and their boats ahead of the trip date.

How to market assistant trip leader opportunities, including how to set up a Meetup event on the calendar were discussed (wondering if using Meetup platform is an issue). **Bill Smith and Paula Hubbard** and others volunteered to support the water “portion” once a new trip date is posted. Paddlers like a challenge and new locations – but may not know where to paddle safely at first.

We discussed including recreational boats on easier CPA trips. If they can participate on quiet flat-water outings and encouraged to join and kayak more – how that **REC KAYAK CAN BECOME a “gate-way” drug** and to move up to a better boat. We agreed that short (6miles or less) trips at quiet river locations, and giving more opportunities for both new kayakers and new trip leaders to join the fun.

Please follow up with another meeting >>maybe on ZOOM.

NEW BUSINESS

Ralph Heimlich proposed that CPA sponsor a **Wilderness First Aid Class in spring 2023** at a proposed discounted price of \$100 (tentatively) per student – and set up a training date with **Todd Johnstone- Wright** (highly recommended ACA instructor who would travel from VT) and cover his expenses and travel cost - for 25 at max students for \$3275. It would require a prerequisite CPR and ADE training class time. It was suggested to hold the class in a local park- with space / no need for a water access. A number of current ACA folks who are very interested in the class- also mentioned that they also need to re-take their First Aid training every 2 years to stay current. Ralph agreed to contact the instructor to find a good date when he is in MD for another training class.

A Motion was made and seconded and all voted to move forward with the class.

Ralph Heimlich – proposed that CPA perform a financial audit of the CPA treasury. Rich Stevens Treasurer mentioned that it has been 5 years since the last audit handled by **Jesse Aronson**.

Ralph Heimlich - proposed that CPA perform an audit of CPA Gear sales during in 2023. **Marla Aron** – proposed: all stock is available if someone want to take over the Logo Gear Sales tasks. She has brought the updated inventory today – all popular new shirt colors now cost \$20. She will be outside for the Trunk Sale from the back of the Subaru. She maintains spreadsheets of all stock on hand and sold at all times.

2022 Annual Appreciation AWARDS

Bill Smith presented the CPA plaque of appreciation to:

Greg Welker For outstanding service to CPA for more than 30 years. Greg has distinguished himself for always volunteering to teach skills, help with gear, lead activities and foster the health of the Club. Greg has served as CPA Coordinator 1996-98, Treasurer 1996, Pirates of Arundell co-captain 2006-to present, instructed at SK01, SK102, and SK203 many times, and has led numerous trips and activities since joining CPA In 1991. He is a Life Member
Congratulations GREG!

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Jesse Aronson For outstanding service to CPA serving as one of the principal Pirate Captains of the Pirates of Georgetown since 2013 and serving on the Steering Committee 2013-14. Jesse has been active member and led several trips since joining CPA in 1999. He is a Life Member.
Congratulations!

Upcoming events for 2022 -2023

- December 10 Holiday Party - hosted by Ralph and Beth Heimlich
- Spring 2023 CPA TRIP PLANNING MEETING - Coordinator Paula Hubbard: details TBA
- March 18 - SK 101 Basics of Sea Kayaking workshop - Marilyn Cooper, Laurie Collins, Gary Trotter and instructors
- April 20-31 - SK102 Sea Kayak on the Water -Basic training -Catriona Miller and Jeff Walaszek
- June 6 Fall out your Boat Day / Skills Practice -Bill Smith and Sue Stevens

New Coordinator Elect Paula Hubbard thanked everyone for their support in this coming year. She is planning more activities, inclusion to reach more kayakers and training opportunities

MEETING ADJOURNED 2:20 PM

Submitted by CPA Secretary

Sue Stevens

November 11, 2022

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BEGINNER TRIP LEADER TRAINING

Simple, Easier and Less Work

By Bob Maynes

Following are:

- 1-Problem description
- 2-Suggested program solution
- 3-Marketing piece that can be used for the newsletter, website and email.

PROBLEM

1-The new program needs to be aimed at a defined problem

1a-We have more members looking for beginner trips than we currently have beginner trip leaders.

1b-Many of our members when asked if they would be willing to lead beginning trips indicate that they do not feel they are qualified. Also, some do not feel up to taking current trip leader training. And the current trip leader training, while excellent and extensive, is quite an undertaking to conduct it and is not done frequently.

1c-In the opinion of many, if not all, of the CPA senior leadership, there are many CPA paddlers who are qualified to lead a beginner trip but do not believe that they are. Many members mistakenly believe that existing extensive trip leader training is required for someone planning to lead a beginner trip but feel that such training is well beyond their capabilities to undertake. When you add the sense that significant time is needed to do the training it can be daunting.

PROGRAM SOLUTION

2-The solution could be a two-part process that was simple, easy to understand, would less work for the club to implement, would not require great amounts of time from potential trip leaders and would not create the feeling that you would need to be an expert paddler to undertake the training or lead a beginner trip.

2a-Part 1. **A one hour zoom lecture on trip administration followed by a 15 minute QandA.** Paula Hubbard has indicated a willingness to do such a 1 hour and 15 minute program. And we all know she is very good at doing both in person and online instruction.

2b-Part 2. **A mentor program.** Someone who would be willing to lead a beginner trip contacts a trip that is leading a beginner trip and asks if they would like an assistant for the trip and if they would mentor them on the trip. After the trip they or the mentor trip leader should report that the individual has completed both parts to ????? and are ready to lead a beginner trip.

MARKETING PIECE FOR NEWSLETTER, WEBSITE AND EMAIL TO LAUNCH PROGRAM

3-. A short, simple and consistent message across platforms is very helpful. We also need to look for multiple opportunities to *repeatedly* deliver *exactly* the same message in *exactly* the same words to reduce confusion and boost retention of the relevant facts. This will also make it more likely that the information will travel through our membership by word of mouth. A simple description is easier to remember and easier to repeat. **Below is a suggested short, simple message.**

CPA NEEDS MORE TRIP LEADERS FOR BEGINNER TRIPS

And We Have A New, Simple, Short Training Program

The good news is we have more folks who want to join us for beginner trips. At present, though, we do not have enough trip leaders for beginner trips to meet that increased need.

We have concluded, however, that we currently have a significant number of paddlers who are more qualified than they realize and would be great beginner trip leaders with just a little training. As a result, the council has set up a new 2-part program. Part 1 is a 1-session zoom class and Part 2 is being mentored by the leader of a beginner trip by being an assistant on that leader's beginner trip.

If interested please contact ????? by email at ?????? so that you can be put on an email list and notified when the 1 session zoom class is scheduled and of course you can also keep an eye on our events calendar at <https://www.meetup.com/The-Chesapeake-Paddlers-Association/events/calendar/> (Once something is on the calendar they can simply be directed to the calendar to sign up). Also keep an eye on the same calendar page for a beginner trip that you would like to assist on and contact the trip leader to see if they are willing have you as an assistant and to mentor you on their trip. You should also take a look at the page in which our trip rating process is explained at https://www.cpakayaker.com/about-cpa/mission_bylaws/trip_policies/trip-ratings/ so that you can explain it to a beginner.



Chesapeake Paddlers Association, Inc. 2022 Annual Meeting Financial Report

The figures in this interim report are based on the figures from 10/16/21 through 10/15/2022, not annual figures. CPA is on a calendar year fiscal basis as set by the Club bylaws and by our federal and state corporate charters. The Annual Meeting financial report is designed to provide an overview for planning purposes. The final annual financial report will come out toward the end of January.

The Chesapeake Paddlers Association, Inc. continues to be in good financial shape and things are getting back to normal after a couple of tough Covid years. Our cash on hand increased by \$351.40 or 1.31%, from \$26,926.97 to \$27,278.37. The closing balance includes \$27,263.72 in the CPA bank account and \$14.65 in the PayPal account. From the time of the last annual meeting to this one, through the hard volunteer work of a number of our members, we successfully offered or sponsored a number of events for the Club's members and the interested general public at large. These events include a cold-water workshop and a kayak paddling hazards safety workshop hosted by Moulton Avery and conducted over Zoom. Ralph Heimlich ran a two-day class in making your own sprayskirt. Kathy Smith ran a free three day Zoom exercise class in preparation for the kayaking season. Bill Smith and Sue Stevens hosted a trip planning meeting at Cult Classic Brewery sponsored by CPA. Suzanne Farace offered a practice kayak camper on the Patuxent. We were able to hold an in-person Gear Day/Fall Out of your Boat Day hosted by Jess and Lise Parker at Selby-by-the-Bay Community Clubhouse with the help of numerous other organizers and volunteers. Paula Hubbard ran a kayak navigation class at Cult Classic Brewery. We funded Piracy stipends and appreciation gifts for some of our many outstanding members for this year. CPA sponsored a 2021 holiday party hosted by Ralph and Beth Heimlich, and the 2021 Annual Meeting was held at the Brewery, thanks to Bill Smith. We covered the ongoing banking and office expenses. Our insurance liability policy is paid and up to date. We are current in filing the necessary state and federal tax returns. I apologize if I've missed recognizing any of the many others, including trip leaders, that contributed to a very successful year.

The following is a condensed listing of most of the major account transactions for the period from the last Annual Meeting plus some financial charts. Some of this year's highlights are the following:

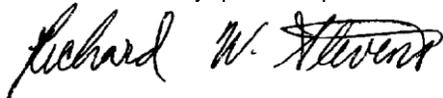
- **Beginning Balance:** Reported as of last year's Annual Meeting was \$26,926.97. The ending balance was \$27,278.37 as of 10/15/2022 for an increase of \$351.40 or 1.31% for the comparable period last year. Last year at this time there was an increase of \$1,369.59 or 5.39%.
- **Membership Dues:** Collected, \$4,612.05; \$309.00 by check or cash and \$4,303.05 net by PayPal. PayPal fees for online membership were \$244.95. From the last Annual Meeting report over same period, we collected \$3,416.65 in dues. This year saw an increase \$1,195.40 or 34.99% from the previous year.
- **SK101:** One of CPA's premiere annual events was held at Cult Classic Brewery to great success. It was organized by Laurie Collins, Marylyn Cooper and a host of other volunteers after a hiatus due to the pandemic. Expenses were only \$623.49 for beverages and miscellaneous supplies as we stopped providing free launch and left people on their own to order lunch at the brewery or go to one of the nearby restaurants. Profit from this event as \$1,049.65.
- **SK102:** CPA's other signature event also returned this year and was again very successful. With long time organizer Catriona Miller aided by Jeff Walaszek and large group of instructors and other volunteers, the event was highly praised by the students who attended. Various expenses were \$3,624.07 and income was \$3,355.00 for an expense of \$269.07. A new expense this year was an additional charge of \$775.00 to cover liability insurance for camping on private property, which our normal liability insurance no longer covers. A breakdown of financial figures for both SK 101 and SK102 will be available in the printed and online financial reports.
- **Navigation Class:** Offered to CPA members by Paula Hubbard and sponsored by CPA, expenses were \$78.95 for food.
- **CPA Gear Day/Fall Out of Your Boat Day:** Hosted by Jess and Lise Parker at the fabulous Selby-by-the-Bay Community Clubhouse with the help of numerous other organizers and volunteers was a hit this year. This event was entirely sponsored by CPA and was open to interested members of the public. Expenses were \$150.00 for the venue rental and \$133.75 for food and supplies, for a total of \$283.75.
- **Trip Planning Meeting:** Was held at Cult Classic Brewery at no expense to CPA thanks to Bill Smith.
- **Meetup and Web Site:** These were some of our major expenses over the last year. We spent \$104.88 for a 12-month Meetup subscription, \$13.03 to Moniker Services for Email hosting and an additional \$47.88 for a required upgrade, and \$300.00 to Gregg Banse for web hosting and technical support. We also spent

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\$149.90 for a one year Zoom Pro account. There was an additional expense of \$104.88 for a Wordfence security subscription. Total expenses were \$720.57, up from \$671.66 last year, an increase of \$48.91 or 7.28%.

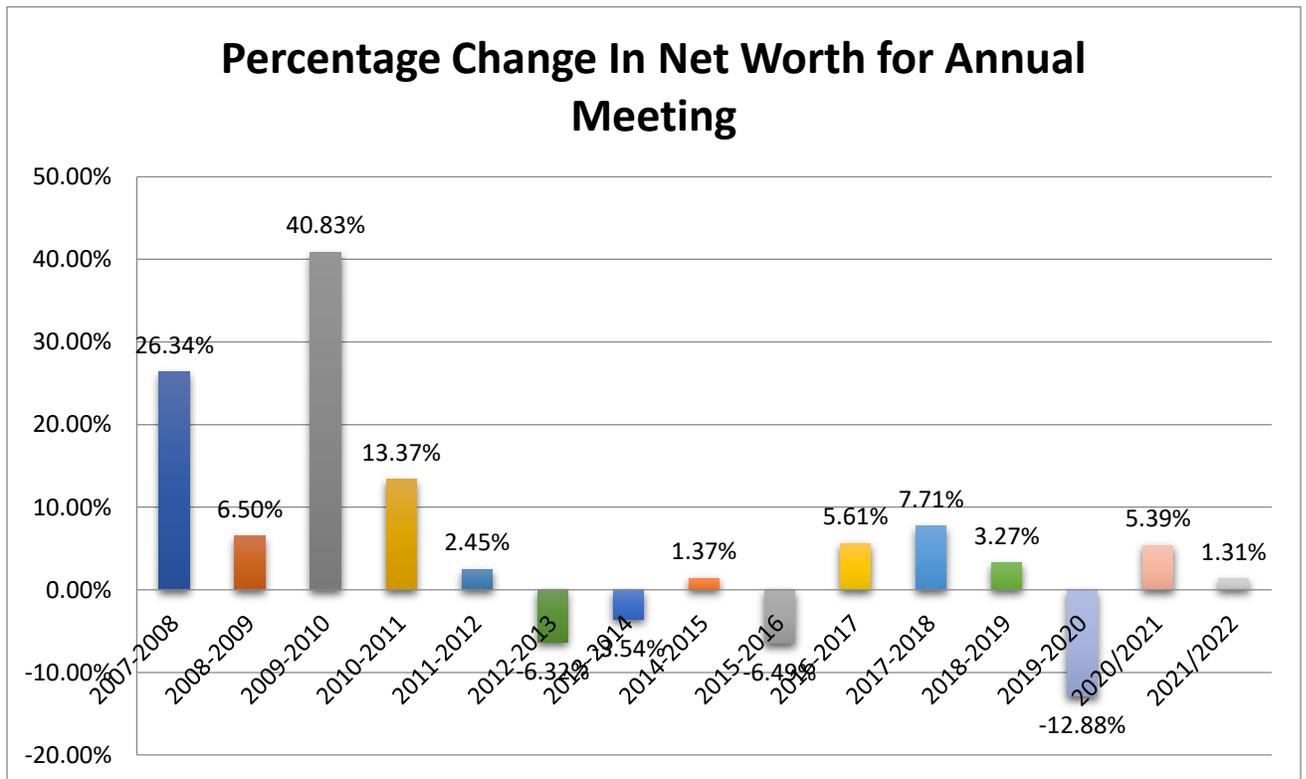
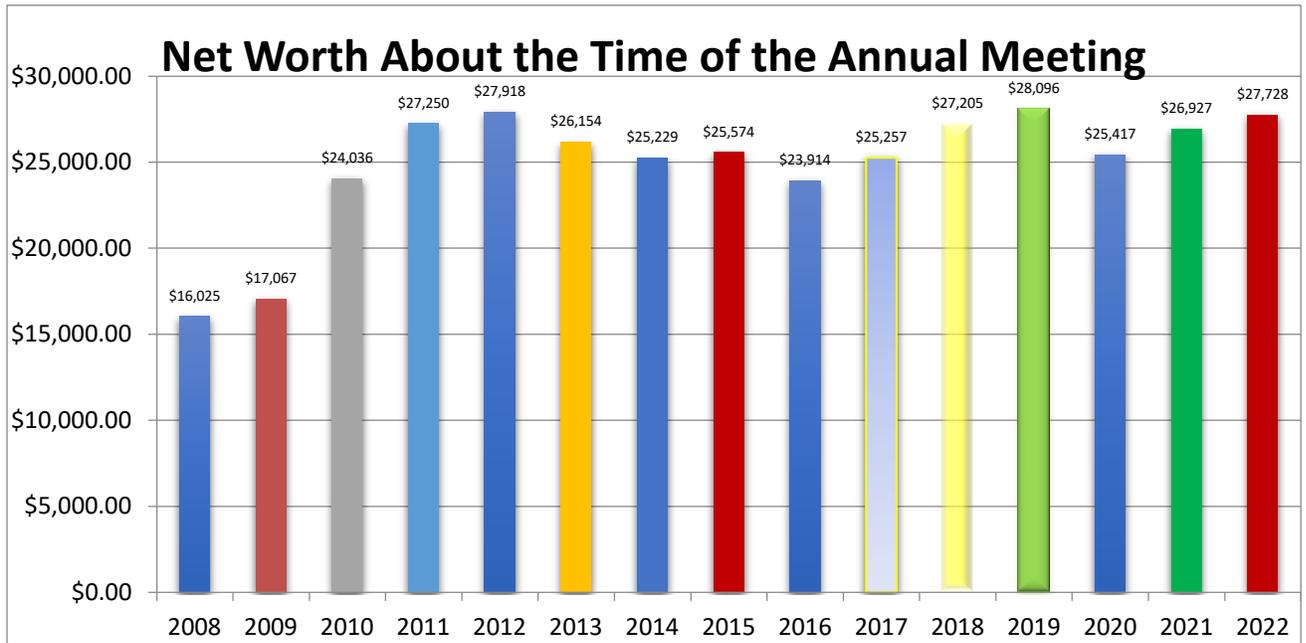
- **General Office, Printing, and Mailing Expenses:** Including post office box, printer supplies, postage, stationary, membership cards, logo gear shipping, and brochures was \$435.38, up \$100.03 or 29.83% from \$335.33 last year at this time. Most of the expense was for membership cards and the post office box. Membership cards and mailing expenses were \$97.50 and the Post Office box rental was \$258.00, up dramatically from \$190.00 last year.
- **Logo Gear:** Sales were \$1,167.68 with expenses of \$1,568.80 for new stock and \$20.10 for shipping, for a total expense of \$421.22. Last year there was a net profit of \$706.00. Logo gear is sold at near cost and we now have a good amount of stock on hand.
- **Liability Insurance:** Cost was \$899.00, down from \$942.00 last year or a drop of \$43.00 or 4.56%. However, there was an additional charge of \$775.00 for camping insurance for SK02. Total insurance cost was \$1,674.00. Total increase was 57.19%
- **Annual Meeting:** Was held at Cult Classic. Expenses were \$161.96 for pizza and coffee.
- **Piracy Expenses:** From 10/16/2021 to 10/15/2022; Pirates of Sugarloaf \$332.01, Pirates of Baltimore \$315.00, Pirates of Arundell \$459.90, and Pirates of Georgetown \$240.89 all in 2021 and Pirates of Baltimore \$245.00 and Pirates of Arundell \$350.00 in 2022. Total Piracy stipends for this time period were \$1,942.80
- **Holiday Party:** Hosted by Ralph and Beth Heimlich. Expenses for food and supplies were \$206.47. Thanks to the Heimlichs for allowing a raging hoard of Pirates to swarm up the driveway and pillage their home.
- **Appreciation Gifts:** Given for recognition of outstanding service to be presented at this year's Annual Meeting is \$397.40, up \$110.20 or 38.37% from last year when the cost was \$287.20.
- **Future Major Expenses for the Fiscal Year:** Insurance, Holiday Party, Annual Meeting, and Piracy Stipends. These are pending, and will come due before the end of the year. Insurance comes due in late December and was \$899.00 last year. Income and other expenses for the next two months, aside from those enumerated above, are variable but relatively small. Fortunately, we were in an excellent financial position going into this period and hopefully the coming year will be even better.

This report covers the major income and expenses of the Chesapeake Paddlers Association, Inc. since the last Annual Meeting. Detailed records of all transactions are available, but not listed in this report for simplicity and privacy considerations. Any questions please e-mail me at Treasurer@cpakayaker.com .

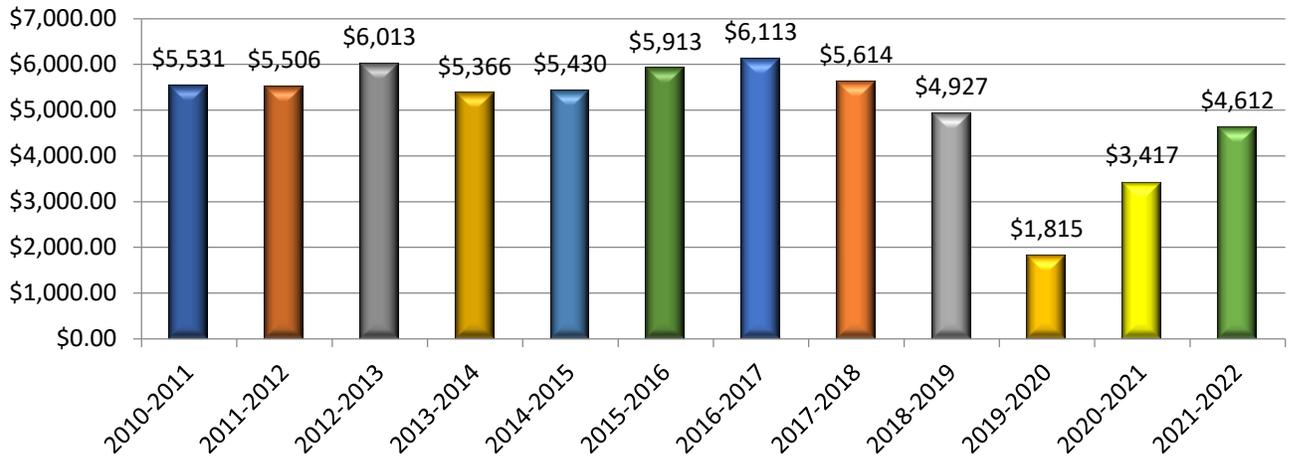


Richard Stevens
Treasurer

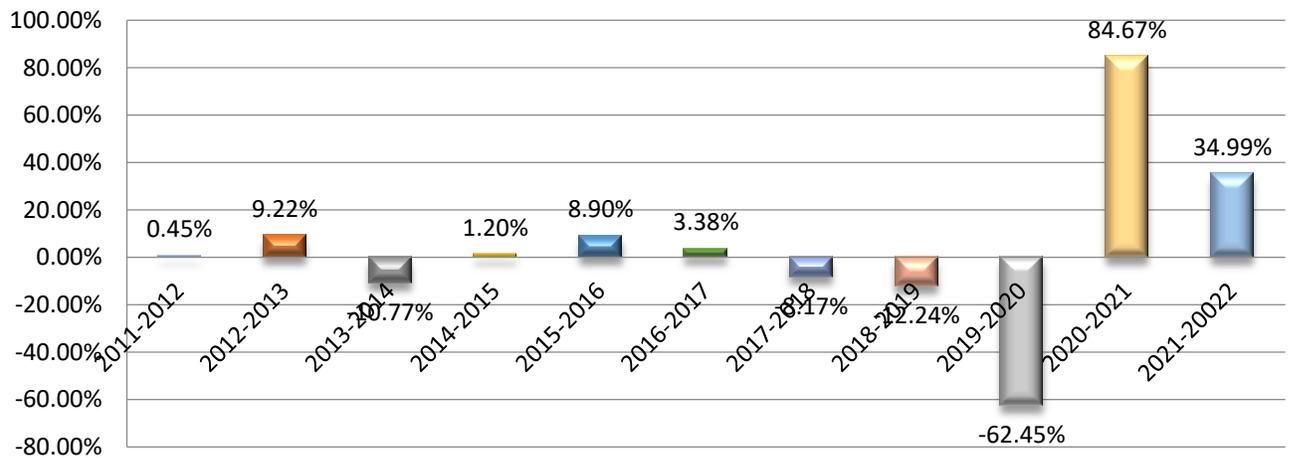
[Chesapeake Paddlers Association, Inc.](http://ChesapeakePaddlersAssociation.com)



Membership Dues Collected Annual Meeting to Annual Meeting



Percentage Change in Dues Collected Annual Meeting to Annual Meeting



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CPA SK102 Financial Report						2022
Item or Check Number	Date	Payee	Memo	Category	Amount	
Event Expenses						
Net Expenses Carried Forward from 2020	12/31/2020		Popup Canopies, Instructor Appreciation Gifts, Cleaning Supplies, Printing Waivers, Minus \$224.57 Credit Carried forward from 2019.	Event Expenses: SK 102	-\$716.33	
1700	4/3/2022	JMG Agency	Camping Insurance	Event Expenses: SK 102	-\$775.00	
1702	4/20/2022	Suzanne Farace	Sinks	Event Expenses: SK 102	-\$230.50	
1703	4/20/2022	Catriona Miller	Food for Work Party	Event Expenses: SK 102	-\$109.61	
1704	4/22/2022	Catriona Miller	Appreciation Gifts & Asst. Supplies	Event Expenses: SK 102	-\$418.68	
1705	4/30/2022	Kaziville Food Truck	Instructor Meals	Event Expenses: SK 102	-\$225.00	
1706	5/2/2022	Suzanne Farace	Quartermaster Supplies	Event Expenses: SK 102	-\$285.51	
1708	5/9/2022	Jeff Walaszek	Appreciation Meal David & Teresa	Event Expenses: SK 102	-\$45.83	
1709	5/9/2022	Teresa Pendleton & David Compton	Appreciation Gift	Event Expenses: SK 102	-\$100.00	
1710	5/19/2022	Kathy Haduch	Coffee Station	Event Expenses: SK 102	-\$38.20	
1711	5/26/2022	Teresa Pendleton & David Compton	Toilets	Event Expenses: SK 102	-\$463.39	
1712	6/16/2022	Steve Jarvis	Coffee	Event Expenses: SK 102	-\$105.77	
PayPal Fees					-\$110.25	
Refunds by PayPal					\$0.00	
Total Expenses					-\$3,624.07	
Event Income						
Payment by Cash			SK 102 Payment	SK 102 Payment	\$0.00	
Payment by Check			SK 102 Payment	SK 102 Payment	\$0.00	
Payment by PayPal (Gross)			SK 102 Payment	SK 102 Payment	\$3,355.00	
Total Income					\$3,355.00	
Profit or Loss					-\$269.07	

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CPA Annual Membership Report 2022

The good news for our CPA membership is evolving and includes a lot of dedicated paddlers. In June 2020, CPA gave everyone the 12-month extension during the national Covid-19 shutdown which helped keep the membership numbers steady- and no memberships lapsed. Two years out, many members continue to renew. The changes are easy to spot in the charts in

Rich Stevens' Treasurer reports.

Current CPA membership is now 594. There are 70 additional kayaking family members, spouses and partners included in the membership number, an additional 10% of the club members. Last year membership totaled 619.

There were 111 renewing members. Which is up from 77 during 2021, and only 37 during 2020. A good number joined or renewed immediately after the popular Zoom Cold-Water Workshop, Water Safety training, during January-March, as well as SK101 and SK102 skills -training weekends.

IN 2022, with SK102 returning, there were 65 Brand New Members. Most joined during the active paddling season in spring and summer. In 2021 there were 65 new members, and only 36 in 2020.

In 2022 CPA is recognizing 67 Twenty-Year-Continuously paying Members. This is an increase from 55 in 2021, which includes their paddling spouses. This category is now 11% of the CPA membership, many who are the most active contributors in the club. It is certainly not true that the club's kayakers are starting to age "out" of actively paddling. However, there are now at least 2-3 members who may admit they are not paddling anymore and over 90, or have found new homes for their beloved boats.

Definitely, the growth in memberships during 2022 shows in the CPA Treasury dues account – which totaled \$4,612, a 35% increase this year from \$3,416 last year. The club is looking forward to more kayaking trips and training events returning in 2023 generating wider participation and membership growth.

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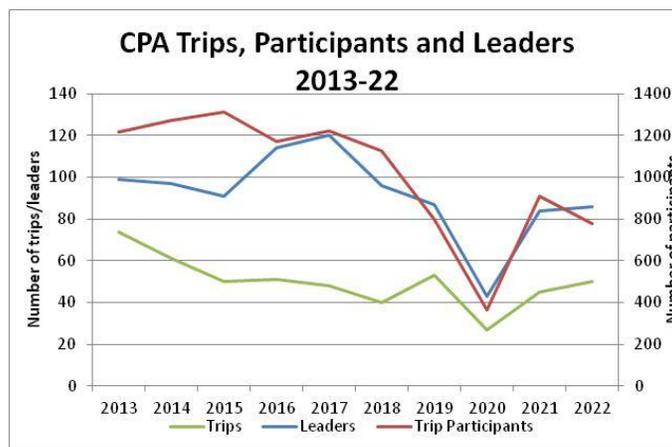


CPA Participation Report 2022

By Ralph Heimlich

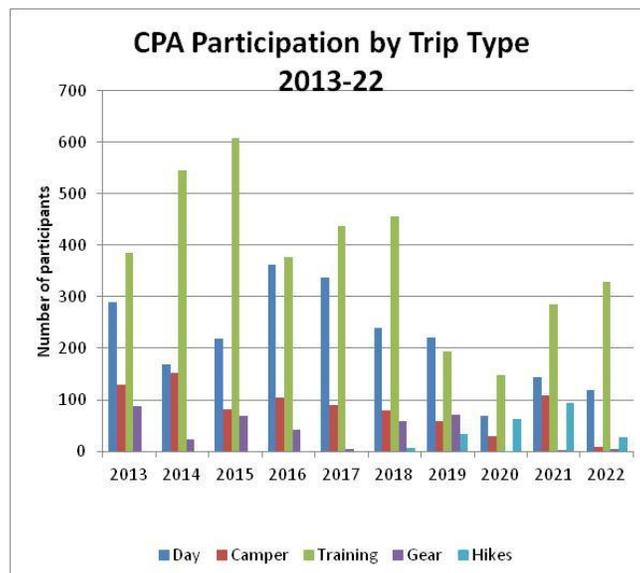
CPA participation in 2022 has recovered substantially from the impacts of the Corona virus pandemic, but remained below pre-covid levels. Major training events such as SK101 and SK102 were held, and newer categories like winter hikes continued.

CPA had 41 individual trip leaders, leading a combined 86 trips or events, with 395 individual participants taking part a total of 778 times during the year. That's 54 percent of our usual trip numbers, 86 percent of our usual trip leader corps, 67 percent of our usual trip participation and just equal to our usual individual participants, based on the 2013-2019 averages.



Of the trips, 16 were Day Trips (54% of 2013-19 average), 2 Campers (23%), and 11 Training events (197%). Three winter hikes were led over 2021-22, with 28 participants. Eight Piracies (POA, POB, POG, PON, POS, PPAX, POAlg, and PPOT) met.

Active trip leaders included Ralph Heimlich (11), Bill Smith (9), Suzanne Farace (7), Sue and Rich Stevens (6), Jim Zawlocki (6), and Greg Welker (4). Piracy leaders carried the bulk of the get-togethers with weekly participation in nearly all of them.



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Top participants were Ralph Heimlich (16 events), Sue Stevens (15), Bill Smith (14), Rich Stevens (13), Suzanne Farace (11), Gail Addis and Lois Wyatt (10 each), and Jim Zawlocki, Sophie Troy, and Gary Trotter (9 each). 54 people participated in 3 or more events over the season. (Note that participation in Piracies is not well documented as to number of times participating.)

Here's hoping 2023 will continue to improve, and that more trips and trip participation will be forthcoming.