



Chesapeake Paddlers Association, Inc. Annual Report, 2015

The Annual Meeting was a great success this year, held in a wonderful location, the Phillip Merrill Environmental Education Center (Chesapeake Bay Foundation), Annapolis, Maryland. The highlight of the meeting was two awards presented to hard-working CPA members.

For Outstanding Service—Catriona Miller

For originating and leading the CPA Boat and Paddle Workshop from 2013-14, organizing and leading CPA's Sea Kayaking Skills Clinic (SK102) course in 2014-15, serving as registrar for SK102 in 2012-13, organizing the CPA Gear Day in 2013, organizing the Cold Water Clinic in 2014 and recording and posting the talk in 2013, co-managing CPA's website, forum and Face Book pages since 2013, serving on the Steering Committee in 2012-13, and participating in many CPA events and activities since joining in 2010.



For Outstanding Service—Rich and Sue Stevens

For serving the administrative needs of the Chesapeake Paddlers Association, Inc. as Membership Secretary since 2006 and Treasurer since 2007, Pirates of Arundell coordinators since 2006, SC members since 2006, leading numerous day trips and support activities, and participating in many CPA events and activities since joining in 1999.



The venue was grand, thanks to Paul Casto and his friend at CBF Sharee Ruhl.

[All photos from **Dom J. Manolo** at <https://www.facebook.com/media/set/?set=a.508843475963494.1073741872.270765709771273&type=1&l=ab81a08a44>]



Another slate of Steering Committee members was elected, including four new members (Mike Cohn, Carol Collins, Tim Dole, and Bill Smith) and two returning members (Paula Hubbard and Dave Isbell).

I believe CPA is in good shape and look forward to serving a final year as Coordinator.

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Minutes of the Annual Business Meeting

November 1, 2015
Phillip Merrill Environmental Center
Chesapeake Bay Foundation
6 Herndon Avenue, Annapolis, MD

Members present: 52

CPA Current officers 2015: **Ralph Heimlich - Coordinator**
 Rich Stevens – Treasurer
 Sue Stevens - Secretary/Membership

CPA Current Steering Committee 2015: **Paul Casto**
 Paula Hubbard
 Dave Isbell
 Bela Mariassy
 David Wilson
 Marshall Woodruff

MINUTES

9:00 -11 AM Pre- Annual Meeting Paddle from CBF led by **Greg Brennan** from the beach in front of the Chesapeake Bay Foundation HQ.

Ralph Heimlich – CPA Coordinator opened CPA annual members meeting at 12:30 PM – welcoming everyone & gave introductions to our current Steering Committee. He also recognized the work of our Newsletter Editor -**Carrie Casto**, CPA Librarian -**Caroline Labbe**, Logo Gear Sales Leader - **Marla Aron**, CPA Treasurer **Rich Stevens** and Membership/ CPA Secretary **Sue Stevens**. He also thanked the different Piracy captains – including **Jenny Plummer–Welker (POP/POA)**, **Greg Welker (POA)**, **Dave Wilson (POB)**, **Marla Aron (POB)**, **Rick Wiebush (POB)**, **Paula Hubbard (POES)**, **Bob Shakeshaft (PON)**, **Bela Mariassy (POA)**, **Sue Stevens (POA)**, **Rich Stevens (POA)**, **Rita Scherping (POSL)**, **Liz Marancik (POSL)**, **James Higgins (POAL)**, **Dick Rock (POPot)**, **Jim Zawlocki (POO)**, **Jeff Walazek (POO)**, **Jesse Aronson (POG)**, **Tom Heneghan (POG)**, and **Rob Pearlman (POG)**.

Paul Casto introduced our host: **Sheree Ruhl**, a long time family friend, and staff member from the Chesapeake Bay Foundation.

Ralph announced the final call for all paper ballots to be cast for the CPA 2016 officers and Steering Committee and asked for 2 volunteers: **Bela Mariassy and Marc Bernardo** tallied the votes – including 72 electronic ballots, all paper ballots cast today, and 1 ballot received in the CPA PO BOX.

Ralph announced several upcoming events – including rolling sessions set for early 2016 at several locations. **Catriona Miller** announced that the Fairland Pool sessions set up by **Paul Diggins** will be set up through EVENTBRITE – 25 maximum attendees at each session- which fill up quickly at the Fairland Pool in Montgomery County. Williamsburg area pool sessions will be organized again by **Joe Messier**. A few other sites for pool kayak -rolling practice sessions may be posted shortly in 2016.

Ralph announced that we are invited to the 2015 Holiday Party December 6 at his home. He thanked last year's hosts **Al and Ann Larson**, who opened their home to our crowd for the past 2 years.

Ralph announced – we seeking a Northern VA trip planning meeting volunteer – for next February 2016. **Jesse Aronson** offered last spring. We are seeking a volunteer and a location—either at someone's home or a local VA library. The 2-3 hr meeting expenses can be reimbursed by CPA funds. We would like to see more participation and more VA area trip leaders involved.

Ralph announced that the MD Trip Planning Meeting will be held at his home in early February 2016; the new Steering Committee will meet just prior to the Trip Planning Meeting.

Catriona Miller and Moulton Avery announced that they are scheduling a Cold Water Workshop December 6 (Sunday after the Holiday Party). The CPA webpage will have details and registration info; it will be held at Annapolis Canoe & Kayak Shop in Eastport- Annapolis, MD.

Paul Casto announced that SK101 will be set for March 19, 2016 (or possibly 12 or 26) at the West River Center, off MD 468. Registration will be handled again by **Stephen Jahncke**. They are now seeking volunteer presenters.

Catriona Miller announced a tentative Kayak Fiberglass Repair Workshop in early 2016 at the local Annapolis Boat Yard workshop- only 10-12 kayaks may be scheduled and more can attend to watch and learn the techniques, if there is space. The Yard staff has volunteered to provide help on their off-season.

Catriona Miller also announced the 2016 CPA Calendar contest is open –all photos send by 11/16!

Tom Blount and Greg Welker are organizing the Boat and Paddle Workshop April 9, 2016 at Truxtun Park.

Jim Allen and Marc Bernardo are organizing our Gear Day/ Fall-out of your Boat Day - June 2016.

Catriona Miller announced SK102 is set for April 29-May 1, 2016. There will be a work weekend the preceding weekend to ready our hosts' **Theresa and Dave Compton's** property, just ahead of the CPA

invasion of 150+ kayakers and their tents. Heavy rain and vehicle parking caused a lot of ongoing rutting and lawn damage, which needed reseeding after the wet weekend. Cat showed off the 2 new winter jackets -embroidered with their names – which she will be shortly mailing to Theresa and David as a big thank you for their support of our SK102 events.

In 2016 – it will be the 18th year! Cat noted that SK102 started back in 1999 with only 6 instructors and 9 students – run by **Brian Blankinship**. Now SK102 has seen 987 students with many instructors to assist. The 2016 team will be seeking volunteer instructors and day workers to help on-site with the many invisible - always required chores: grilling, trash cleanup, portapottie prep, coffee prep, yard work, flare demo, mowing, dinner set up, hauling, registration, clean up and more. In 2015 there were 81 students and over 170 applicants. Both Dave and Theresa look forward to the SK102 weekend – and the energy produced with so many enthusiastic kayakers onsite. **Ralph Heimlich** has volunteered to be 2016 Quartermaster – to handle supplies and food stuffs for the weekend- taking over from long time Quartermaster/Instructor **Suzanne Farace**. In addition, **Maxine Mead** will be the SK102 2016 Registrar – taking over from **Catriona Miller**, who has streamlined the online registration, online payment by Paypal and class organization process. Registration will open February 2016. The SK101 students will have first choice to attend SK102.

SK203 Advanced Leadership Training 2016 will be led again by **Brian Blankinship, Paula Hubbard and Ralph Heimlich** – who are planning to spread the training over 2 weekends, one in winter and one in June. They agreed there is too much material and training to squeeze into one weekend between class time together and on-the-water training. They will be seeking new trip leaders and volunteers to join up.

Treasurer **Rich Stevens** presented the 2015 Year-to-Date CPA Financial Report. (See his detailed report). The income is steady, but there are a number of expected expenses at the end of the year.

Membership /Secretary **Sue Stevens** presented the 2015 Year-to-Date membership report (see detailed report). The membership renewal rate is fairly steady. Membership loses and gains the most members in April at the time of SK102 registration. The registration now includes a one year membership per participant. Many, who do not attend SK102, do NOT renew for another year. What can we do to encourage more members to stay members – that’s the big question for our members. Total membership is 625 – a slight drop from 2014. Only 20 paper copies of the newsletter are mailed each month – a big drop from 50 copies in the last 4 years and a cost savings for postage and printing. Over 95% of our members join and renew via Paypal – rather than mailing a paper check. There is very little mail in the PO Box - regularly checked by **Bill Smith**. Our oldest member - **Herb Chavkin** from NY State - is 94 years old, but he admittedly does not kayak anymore. The Life Members List –for those with more than 20 years of active paid continuous membership – shows 25 kayakers; more members may attain their 20 year status soon, since the club was first organized in 1991.

Logo Gear Report 2015—**Marla Aron** announced that the CPA logo gear inventory now includes long sleeve, brightly colored performance shirts. The new colors sold out quickly and

Marla reordered shirts several times to meet our members' demand. Logo shirts and logo hats are sold at cost. Participants had the opportunity to buy shirts in the new colors at the CPA Annual meeting.

CPA Paddler newsletter Editor **Carrie Casto** thanked everyone who provided articles, trip reports, reports, and photos each month, as well as **Ralph Heimlich** who prepares a Coordinator Column for each issue. **Rick Wiebush** who handled the popular Paddler Profiles - has turned over this favorite task to **Bob Browning**. Many of the recent articles, trip reports and Paddler Profiles have been uploaded on the website by Ralph.

Current CPA Librarian **Carolyn Labbe** announced that the Library stock of books and DVDS (3 bins worth) – are now under the care of **John Gibbs**. He announced the club library has a lot of good material; he plans to bring the library bins to as many events as possible. He will advertize the list on the webpage and may write up overviews of new stock.

Ralph briefly went through the tally of trip participation, events, campers, training, and trip numbers, piracy participation in 2015- where most of our kayakers are active every week. CPA requires waivers for every on the water event, as required by our club insurance –and it also gives him an easy way to count participation. There are 59% of our members participating in at least one activity- with 88 trips and events this year. He announced the top trip participants – including new member **Linda Delaney** who kayaked on 15 trips this year. There were 38 active trip leaders with 16 leading two or more trips – including **Ralph Heimlich** (12), **Marshall Woodruff** (7), **Tom Heneghan** (5), **Greg Welker & Jenny Plummer-Welker** (4), **Jim Zawlocki** (4), **Rich & Sue Stevens** ((4), **Ben Mayock** (3), **Bill Smith** (3), **Mike Cohn** (3), **Suzanne Farace** (3), **Bob Shakeshaft** (2), **Don Polakovics** (2), **Joe Messier** (2), **Jesse Aronson** (2), and **Jay Perry** (2). Each 2015 trip leader will receive a free Volunteer CPA logo shirt or orange safety streamer as a token of thanks for their work organizing and leading kayak trips. Ralph will send volunteers a voucher which they may give to **Marla Aron** to receive a volunteer shirt. Marla will bring the volunteer shirts to the December 5 holiday party at Ralph's house. Volunteers may pick up their shirt at the party or Marla will mail a shirt to them.

For the CPA Club Awards 2015, Ralph Heimlich gave an overview of our members who were recognized for long-time outstanding contributions to the Club in past years – including **Brian Blankinship** in 2012; to **Marshall Woodruff** in 2013; and **Suzanne Farace** and **Gina Cicotello** in 2014. This year Ralph was proud to present the club citation plaque to **Catriona Miller** – who has been very active in many different events, giving a lot of her talent for organizing events, including registrar for SK102 since joining in 2010. A second plaque of appreciation was presented for outstanding service to both **Rich Stevens** and **Sue Stevens** for their work with the club administration and activities since joining in 1999.

The ballot counting Committee **Bela Mariassy** and **Marc Bernardo** announced the Election Results: There were 82 votes total. The election results: re- elected are **Ralph Heimlich** –as Coordinator for his third year (and final year), **Rich Stevens** – as Treasurer, and **Sue Stevens** as Secretary.

The NEW 2016 Steering Committee members are: **Carol Collins, Tim Dole, Mike Cohn, and Bill Smith, and Paula Hubbard and Dave Isbell.** Congratulations to all!

Julia Brown, Boating Education Coordinator, Maryland Natural Resources Police – gave the group a brief talk on the DNR outreach program on water safety, especially aiming at paddling sports. There has been an explosion of all kinds of paddle craft – including SUP boarders new to the water. In 2015 there were 20 boating fatalities – 14 out of 17 were not wearing PFDs. She distributed the new DNR orange stickers to put inside kayaks to help ID lost or stray boats – similar to the hard-to-get orange ID stickers from the Coast Guard Auxiliary. She admitted that our club members who always wear a PFD on the water- may not be her target audience, but we can still reach out to others while paddling.

Under new business, **Ralph Heimlich** gave a summary of his task as a volunteer on a State committee studying the future of boating in MD, the Waterway Improvement Fund and boat registration fees – which includes funding for boat ramps, kayak launches, dredging, ice breaking activities, water resources police, and waterfront public access. He noted that funding from boat registrations and new boat sales – has dropped. As the fee rate has not changed since 1965, the committee had studied possible boat registration fees to be expanded to include kayak sales to increase future revenue. This was not recommended in the committee’s report, but a change to a 5% excise tax for kayaks in place of the current 6% sales tax was recommended.

Coordinator **Ralph Heimlich** provided an overview of the online CPA survey sent in winter 2015- to study the potential use of social media and ease communication as new tools for CPA members. He noted that the survey received 195 responses, 30% of CPA members replied, as well as a number of non-members active on the CPA Forum. Other kayaking groups have sprung up in the last several years, more opportunities to find kayaking opportunities abound, and there is a lot of cross-fertilization among different users. Many new and younger members relate well to new forms of communication among them Meet Up style discussion and smart phone applications. The 2015 survey results were mixed – which shows some CPA members are comfortable with an older style of forum discussion – and email communication for trips, and some do not use the CPA calendar or Forum to find out about CPA events.

From the discussion, members acknowledge the CPA Calendar needs to be modernized- it is too static. More trips may be more spontaneous on shorter notice. There is a need to screen unknown new participants ahead of a trip- even though it may require turning someone away at a launch. Discussion was very lively – many gave positive reasons to use modern communication tools – seen in Face Book updates and Meet Up style tweets that encourage involvement. It was observed that folks will participate when they can see who else is supporting an activity.

Some recommend a trial setup and to move the calendar of trips, perhaps onto the current CPA Face Book page. They recommended that trip leaders only may have additional access to post events and review participants. There is also a concern if the Meet Up program also requires additional fees and dues for a new organization. The group agreed that we need to use the advantages of the new social media communication methods and its scheduling tools - and to be able to screen participants as we

now do. After much lively discussion from a lot of our members- **Greg Welker** proposed and the membership gave their voice vote in favor of this motion:

>>>I move that the CPA steering committee appoint a committee to explore meet-up type technology and procedures and determine if there is a suitable use for this technology within CPA. If the steering committee then decides that there is a benefit for such a process and technology, that the proposal be brought before the membership, with the steering committee making a decision.

All present voted in favor.

In closing, **Ralph Heimlich** thanked everyone who came out for the Annual Meeting and also those who kayaked from the front beach of the Chesapeake Bay Foundation property in the morning. It was an excellent turnout- 52 attendees. He thanked our host from CBF, Sheree Ruhl, for allowing our club to enjoy their meeting space. Everyone pitched in to help clean up the room, purchase their new logo gear shirts, and re-set the room.

Meeting adjourned: 3:30 PM.

Respectfully submitted,

Sue Stevens
CPA Secretary
11-10-2015



Chesapeake Paddlers Association, Inc. 2015 Annual Meeting Financial Report

The figures in this interim report are based on the figures from 10/15/14 through 10/15/2015, not annual figures. CPA is on a calendar year fiscal basis as set by the Club bylaws and by our federal and state corporate charters. The Annual Meeting report is designed to provide an overview for planning purposes. The final annual financial report will come out toward the end of January.

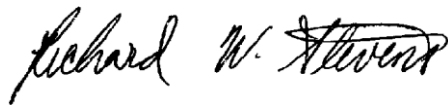
The Chesapeake Paddlers Association, Inc. continues to be in good financial shape. The numbers are almost unchanged from last year. Our cash on hand increased by \$334.74 or approximately 1.33%, from \$25,228.92 to \$25,573.66. This amount includes \$25,231.23 in the CPA bank account, \$274.43 in the PayPal account and \$68.00 in checks not deposited yet.

For 2015, through the hard volunteer work of many of our members, we successfully sponsored a number of events for our members and the interested general public at large, including SK 101, SK 102, SK 203, Boat & Paddle Work Day, the Navigation Class, and Gear Day/Fall Out of Your Boat Day. We funded the Piracy stipends, the CPA Library, appreciation gifts for some of our many outstanding members, a holiday party, and the Annual Meeting. We also covered the ongoing expenses of our newsletter and other printing, as well as banking and office expenses. Our insurance liability policy is paid and up to date. We are current in filing the necessary state and federal tax returns. The following is a condensed listing of all of the major account transactions for the calendar year and some financial charts. Some of this year's highlights are the following:

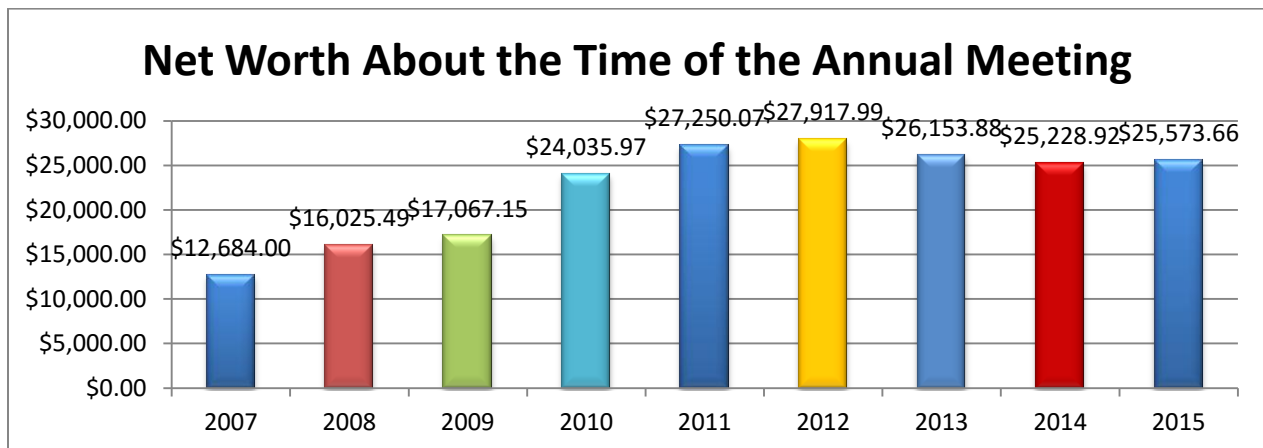
- **Beginning Balance:** Reported as of last year's Annual Meeting was \$25,228.92. The ending balance was \$25,573.66 as of 10/15/2015 for an increase of \$334.74 or 1.33% for the comparable period last year. Last year there was a decrease of \$925.06 or 3.54%.
- **Membership Dues:** Collected, \$5,430.01; \$1,181.00 by check or cash, \$1,400.00 from SK102, and \$2,849.01 net by PayPal. PayPal fees for membership were \$136.99 for the period. In 2014 over same period we collected \$5,365.66 in dues. Money received for dues was up \$64.35 for the period or 1.20%. SK102 has been critical for attracting new members, many of whom stay members in subsequent years.
- **SK101:** Income was \$2,250.00. Expenses for room rental and food were \$1,628.00. PayPal fees were \$94.11 and Eventbee fees were \$109.50. That left a net profit of \$760.01. Last year there was a net profit of \$322.53.
- **SK102:** Income was \$6,563.00, including sales of SK102 owned logo gear shirts and a rescue streamer. Expenses included food, port-a-johns, instructor gifts, PayPal fees, restoration of property damaged by vehicles after the heavy rain, etc. PayPal fees were \$213.13. Of the income, \$1,400.00 was credited to the included membership fee. PayPal refunds were \$495.75. There was one refund of \$50.00 by check. The graduated refund policy greatly reduced the number of cancellations. Total expenses and subtractions were \$6,071.18. Net profit was \$491.82. The previous year the net profit was \$368.39. There may be a couple of minor additional expenses for grass seed and grill cleaner not yet billed.
- **SK203:** Trip leader and skills classes sponsored by CPA, expenses were \$39.41 for printing.
- **CPA Gear Day/Fall Out of Your Boat Day:** Expenses for the pavilion rental were \$80.00 and food and charcoal was \$49.16, for a total of \$129.16. This was a free event for members and the public, sponsored by CPA.
- **Boat and Paddle Work Day:** Expenses for the pavilion rental were \$80.00 and income was \$48.00, for a cost of \$32.00.
- **Navigation Class:** Sponsored by CPA, expenses for food were \$33.51. We paddle to eat!
- **General Printing and Mailing Expenses:** Including post office box, printer supplies, the Newsletter, postage, stationary, membership cards and brochures was \$1,002.14, down \$47.50 from last year at this time. The Newsletter alone was \$303.23 or 30.26% of the total. Last year this was \$313.84. We received \$160.80 in ad revenue from the newsletter, covering over half of its cost. Post Office box rental was \$154.00. Last year at this time the total expenses for these items were \$1,049.64.

- **Logo Gear:** Expenses were \$3,312.35 for shirts, hats, and mailing expenses. Sales were \$2,683.53 for a net negative amount of \$628.82; however we now have a considerable amount of gear in stock. Last year at this time sales were \$1,194.03 and mailing expenses were \$9.03.
- **Liability Insurance:** Cost was \$1,642.00.
- **Annual Meeting:** For 2014 cost for food and drink was \$201.46. Cost of appreciation gifts presented was \$219.80. Total expense was \$421.26.
- **Piracy Expenses:** For 2014, Pirates of the Potomac \$145.64, Pirates of the Patuxent \$254.01, Pirates of the Lakes \$284.37, Pirates of Baltimore \$583.00, and Pirates of Arundell \$875.00, for a total of \$2,142.02.
- **Holiday Party:** For 2014, cost for food was \$94.83.
- **Banking Expenses:** Check reorder was \$86.00.
- **Library Acquisitions:** Were \$97.82.
- **Future Expenses for the Fiscal Year:** Insurance, Holiday Party, Annual Meeting, and Piracy Stipends. These are pending, and will come due before the end of the year. Insurance comes due in mid December and was \$1,642.00 last year. Total Piracy stipends were \$2,142.02 last year, the annual meeting expenses were \$421.26, and the holiday party was \$94.83. Income and other expenses for the next two months are variable, but relatively small. These major future expenses totaled around \$4,300.11 at the end of last year.

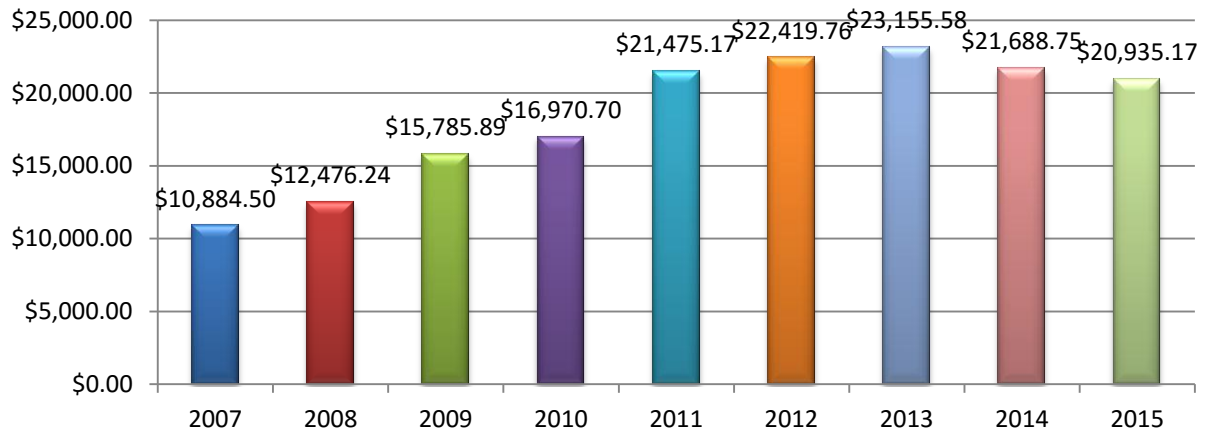
Any questions please e-mail me at Treasurer@cpakayaker.com .



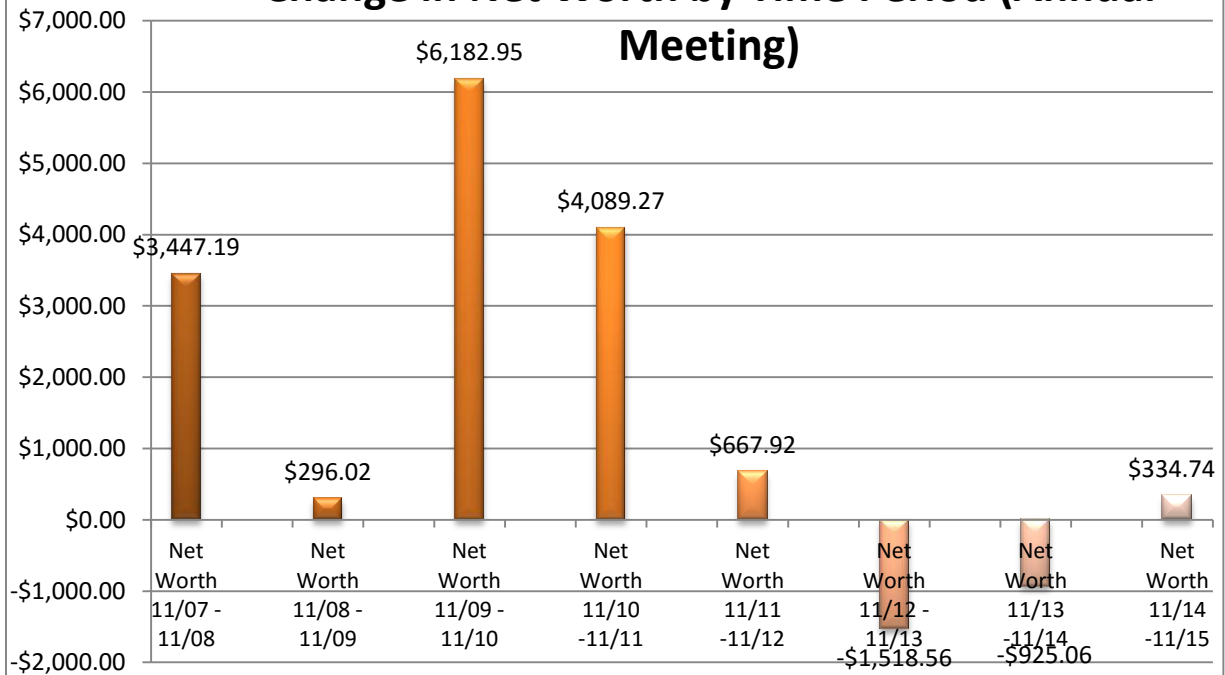
Richard Stevens
Treasurer
Chesapeake Paddlers Association, Inc.



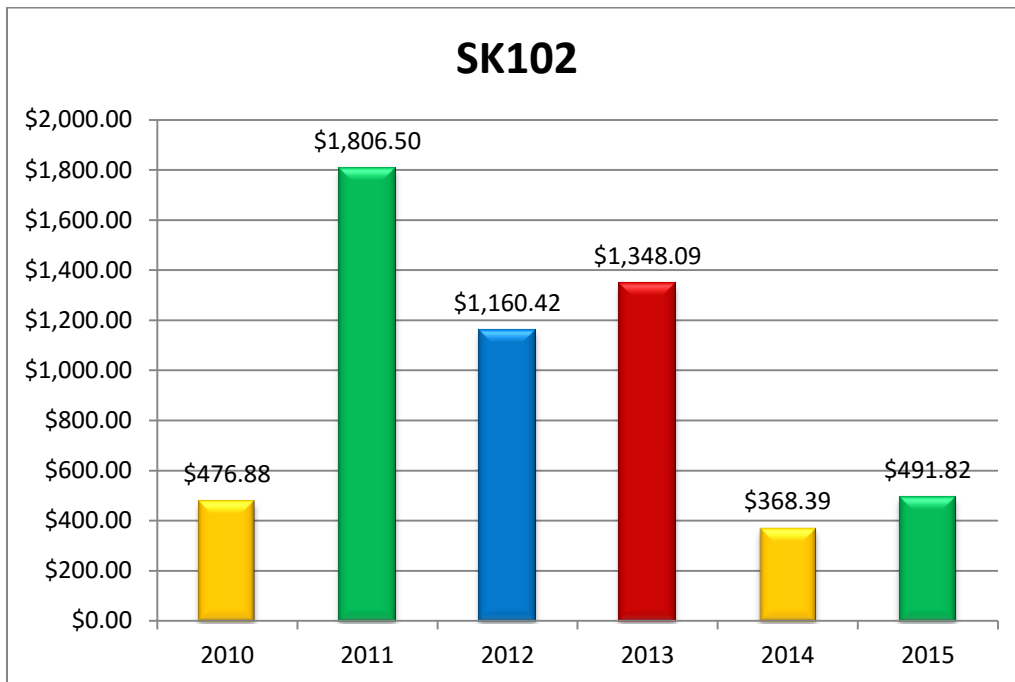
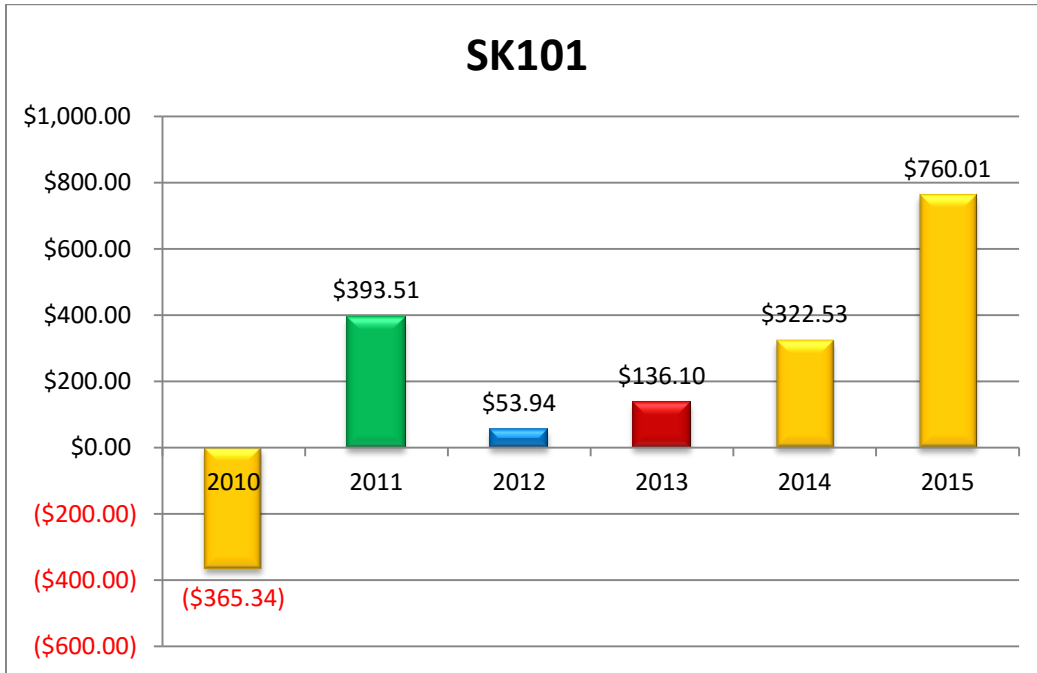
Net Worth at the Beginning of the Year



Change in Net Worth by Time Period (Annual Meeting)



Event Income



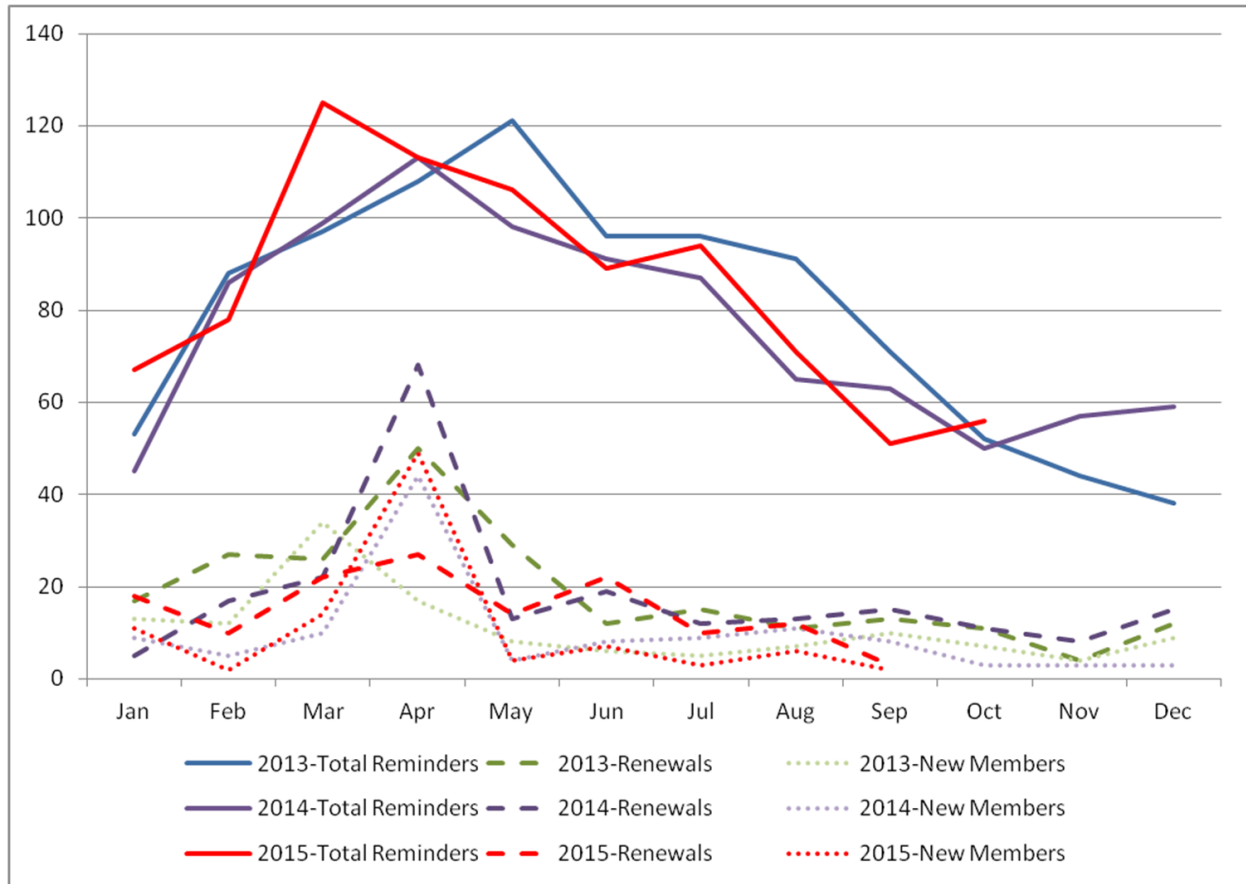


CPA Membership Report, 2015

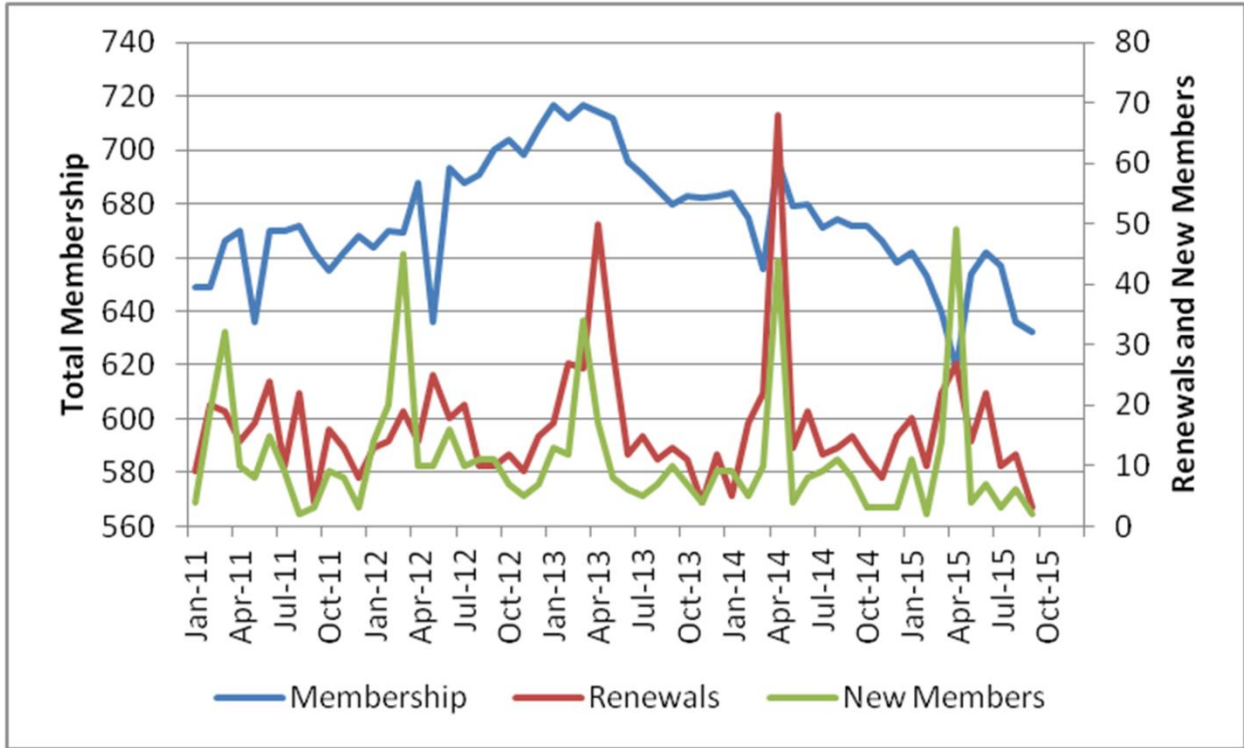
Membership /Secretary **Sue Stevens** presented the 2015 Year-to-Date membership report (see the 2 charts) Membership loses and gains the most members in April at the time of SK102 registration. The SK102 registration now includes a one year membership per participant, which gives the club a huge bump (63 new members attended in 2015 – and 54 in 2014). A total of 89 new members joined this year- including 37 new members who joined outside of SK102. Many, who do not attend SK102, do NOT renew in the spring- that’s the big question for our club. The charts show the large drop in current membership at the same time as SK102.

Total membership is 625 at the end of October – a drop of 9.5% from 658 in 2014. We added 89 new members and 145 members renewed just this year, including 16 former members returning to the club after a lapse. Only 20 paper copies of the newsletter are mailed each month – a big drop from 50 copies in the last 4 years and a cost savings for postage and printing. Over 95% of our members join and renew via Paypal – rather than mailing a check. The Life Members List –for those with more than 20 years of active paid continuous membership – includes 25 kayakers; more members may attain their 20 year status soon, since the club was first organized in 1991.

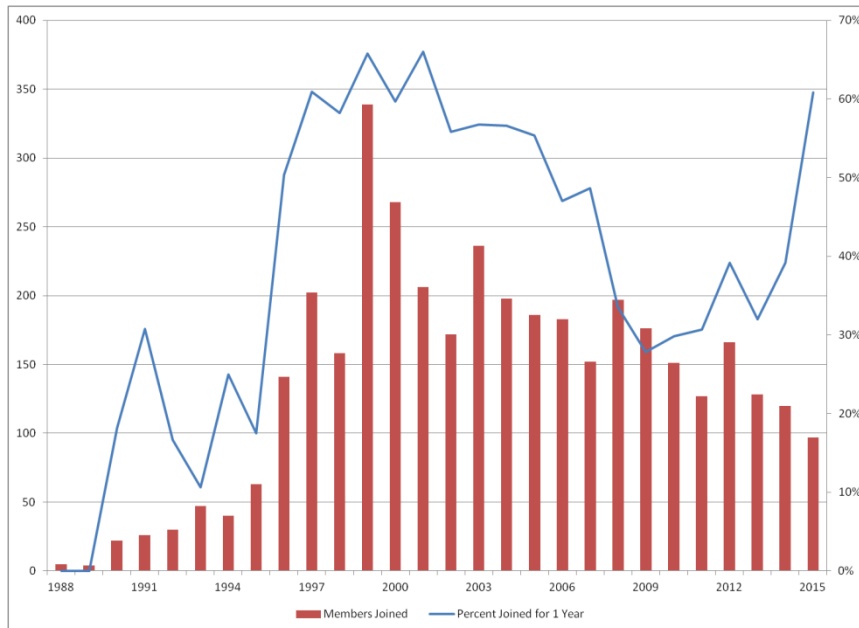
Reminders and Renewals by Month, 2013-2015



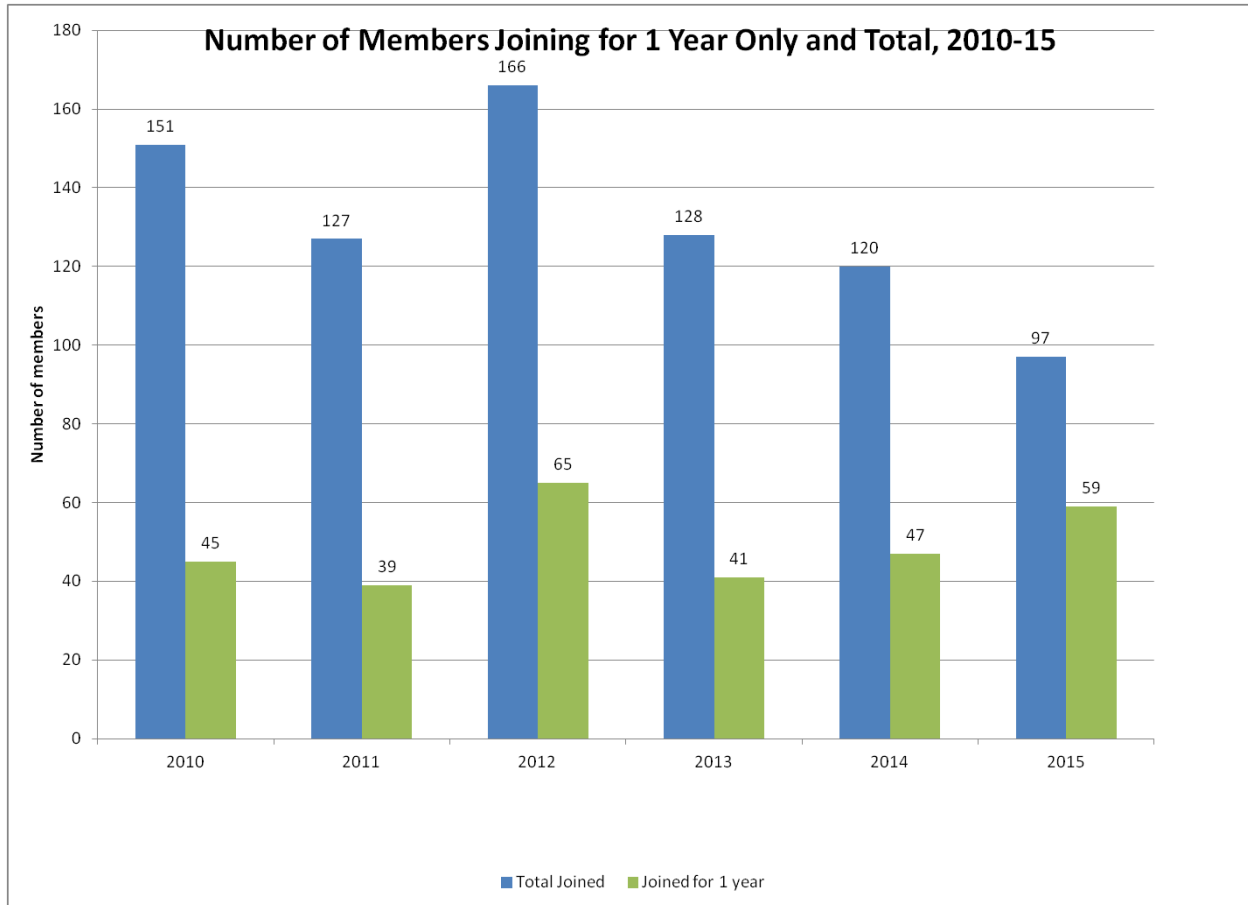
Membership, Renewals and New Members by Month, 2011-2015



Out of 3,840 members who ever joined, 1,864 have joined for only 1 year (48.5%), but the percentage in each year-joined class has fallen from 66% in 2001 to 32% in 2013 (can't tell for 2014 or 2015 since they haven't had more than a year or two yet). The number joining in any year has also generally fallen from more than 300 in 1999 to 97 in 2015, but the members we do recruit are tending to stay in the club longer.



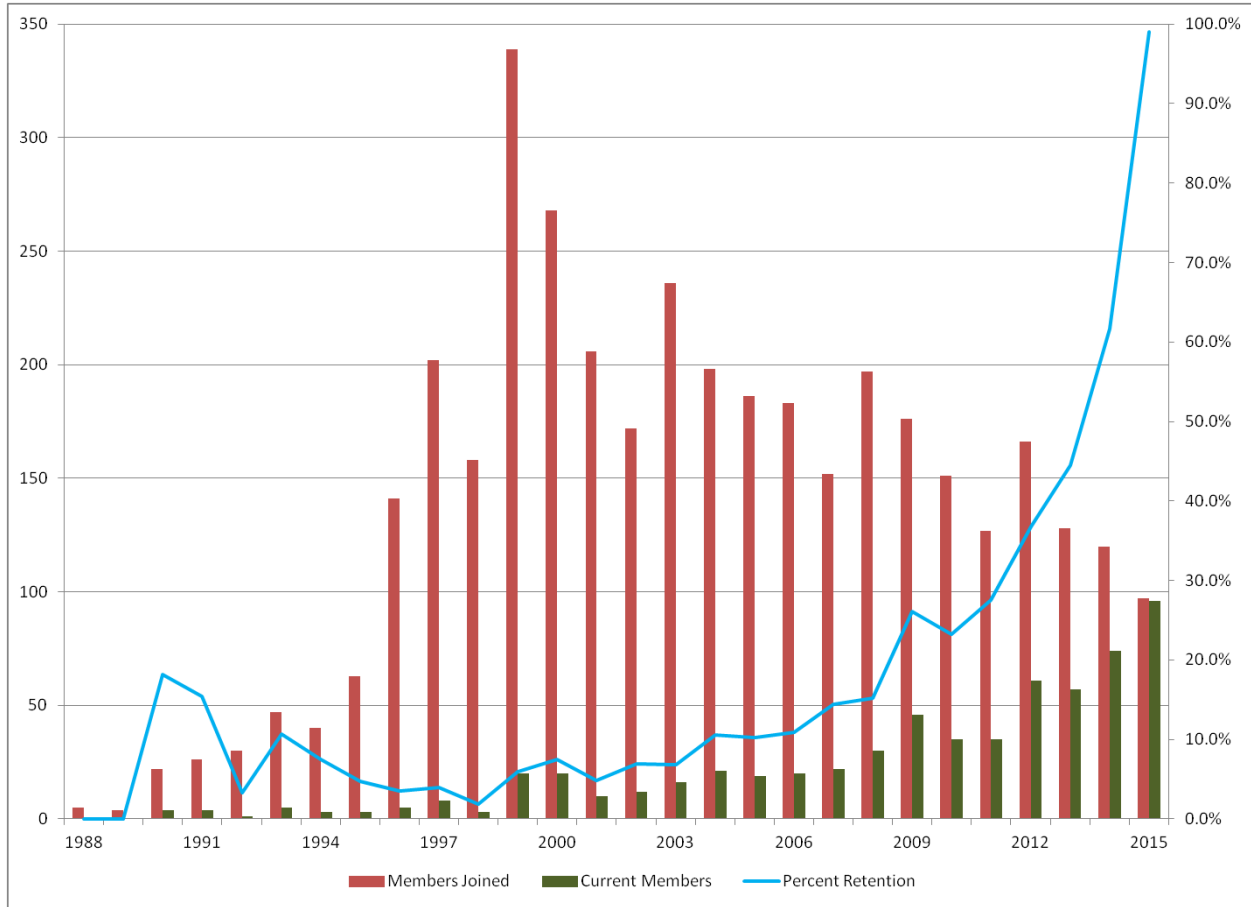
Of the 3,840 members who ever joined CPA, 48 percent joined for just one year. 62 percent joined for 2 years or less, 81% joined for 5 years or less, and 93% joined for 10 years or less. In other words, 7 percent joined for 10 years or more, and 19% joined for 5 years or more.



Members Ever Joined by Number of Years Enrolled and Cumulative Percent

When looking at the current members (630 who were current as of October 1, 2015), overall we've retained 16 percent of those who have ever joined, ranging from 18 percent of those who joined in 1990 to 62 percent of those who joined in 2014. 36 percent of current members joined in the last three years and 51% have been members for 5 years or less. Twenty-four percent have been members for 10 years or more, and 4% have been members for 20 years or more.

Members Ever, Current Members and Percent Retention

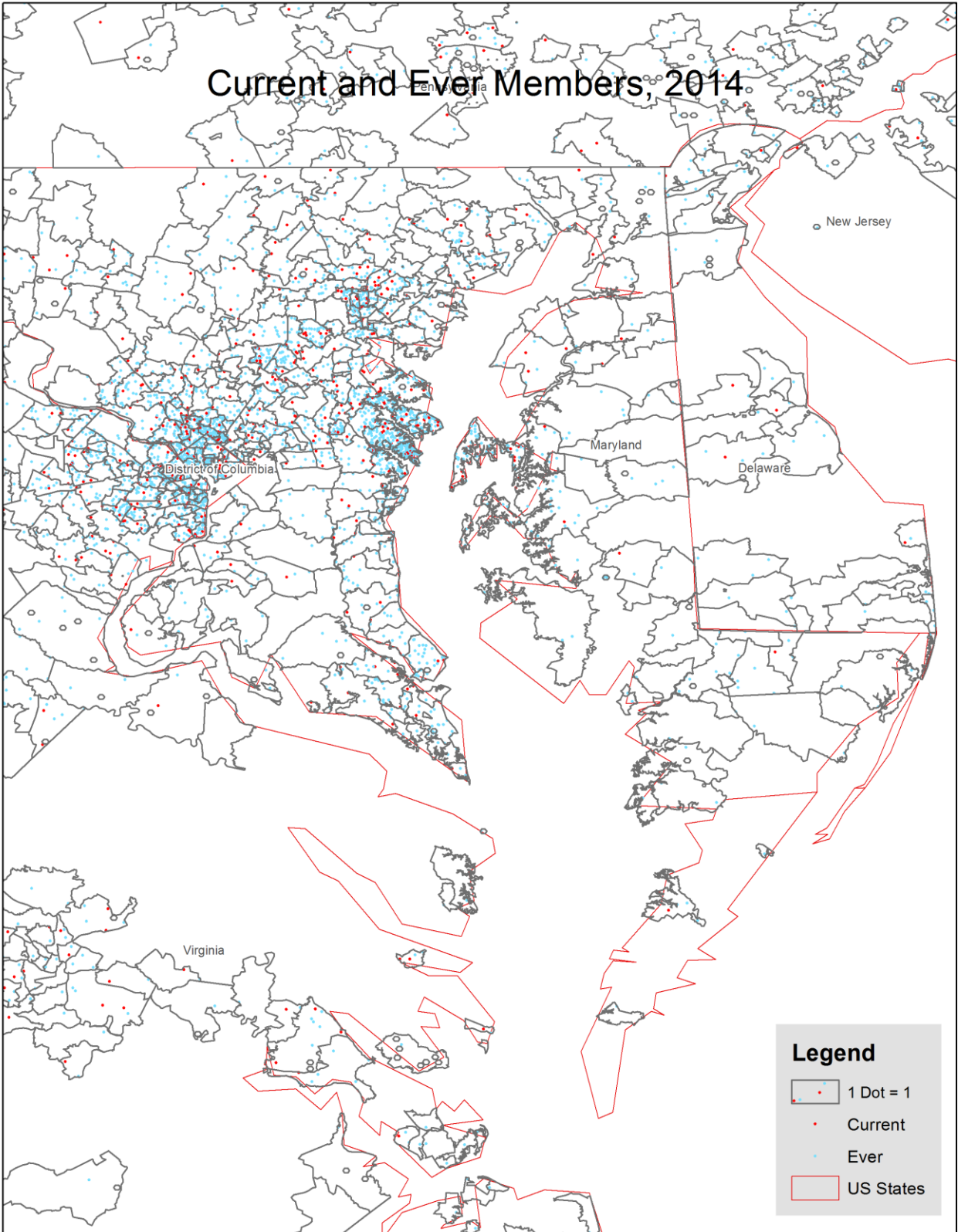


The number of members by month generally increased from about 650 in early 2011 to a high of 717 in March of 2013. Since then, membership has fallen to 632 in September 2015. While this is a slight decline, we need to encourage existing members to renew and give members reasons to remain members, while still reaching out to new members to join.

Overall, 63 percent of the members who ever joined came from MD, about a quarter from VA, 5% from DC and 10% from other places. We have been as far-flung as Germany and Canada, and within the U.S., from Maine to Florida, and California to Texas. These percentages remain nearly the same for just current members.

Members by State			
State/Country	Members Ever	Current Members	Percentage of Members Ever
MD	2,392	388	62.3%
VA	874	150	22.8%
DC	187	17	4.9%
PA	151	32	3.9%
DE	54	6	1.4%
NJ	42	12	1.1%
NY	21	4	0.5%
FL	16	5	0.4%
NC	16	5	0.4%
WV	15	2	0.4%
CA	8	0	0.2%
SC	8	2	0.2%
MD	8	3	0.2%
CT	6	0	0.2%
MA	6	1	0.2%
WA	5	0	0.1%
ME	4	1	0.1%
MD	3	1	0.1%
OH	3	0	0.1%
TX	3	0	0.1%
Canada	2	0	0.1%
IL	2	0	0.1%
NH	2	0	0.1%
CO	1	0	0.0%
IN	1	0	0.0%
MI	1	0	0.0%
OR	1	0	0.0%
RI	1	0	0.0%
SD	1	1	0.0%
UT	1	0	0.0%
WI	1	0	0.0%
Germany	1	0	0.0%
Grand Total	3,837	630	100.0%

Current and Ever Members, 2014





CPA Trips and Events, Participation 2015

Our insurance carriers require us to collect all waivers for trips and events that are held. This gave us the unprecedented ability to track participation by event and even by participant, since 2013. This report summarizes the data drawn from the collected waivers. In some cases, limited data on trips and participation from 2011 and 2012 was collected and is compared with the 2013-2015 data.

2013-2015 Participation

Trips and Participants by Type, 2013-15						
Type	Trips			Participants		
	2013	2014	2015	2013	2014	2015
Training	12	11	15	422	539	550
Day	45	24	35	305	168	213
Piracy	16	22	19	223	251	190
Camper	15	21	11	130	176	83
Gear	2	7	2	52	22	68
Social		2	1		68	47
POOL	2	3		58	20	
Cleanup	5	3	2	24	15	14
Race		2			8	
Planning	2	2		2	2	
Support			2			2
Grand Total	99	97	87	1,216	1,269	1,167

For purposes of this summary, trips types include day trips (a single day of paddling), camping trips (either by kayak or car camping), training trips (such as SK101, SK102, SK203, etc.), clean up trips (usually on the water), the weekly Piracy gatherings, Pool sessions (which may have been multiple sessions but collected only one waiver), Gear events (Gear day, Greenland paddle workshop), Planning (the two meetings in February), and Social (the Holiday Party—Piracy Year End parties are not included). The ratings are those posted on the CPA Website, and advertised by the Trip Leader.

The largest single category of trip was a Day Paddle for Advanced Beginners. Day trips made up 40% of all trips (up from 25% in 2014). True to our mission statement, more people participated in Training activities (550, about half of participants) than any other type of trip or event. Campers lost their usual second place this year (down to 83 from 176) to Day trips (up from 168 to 213). Piracies are down in

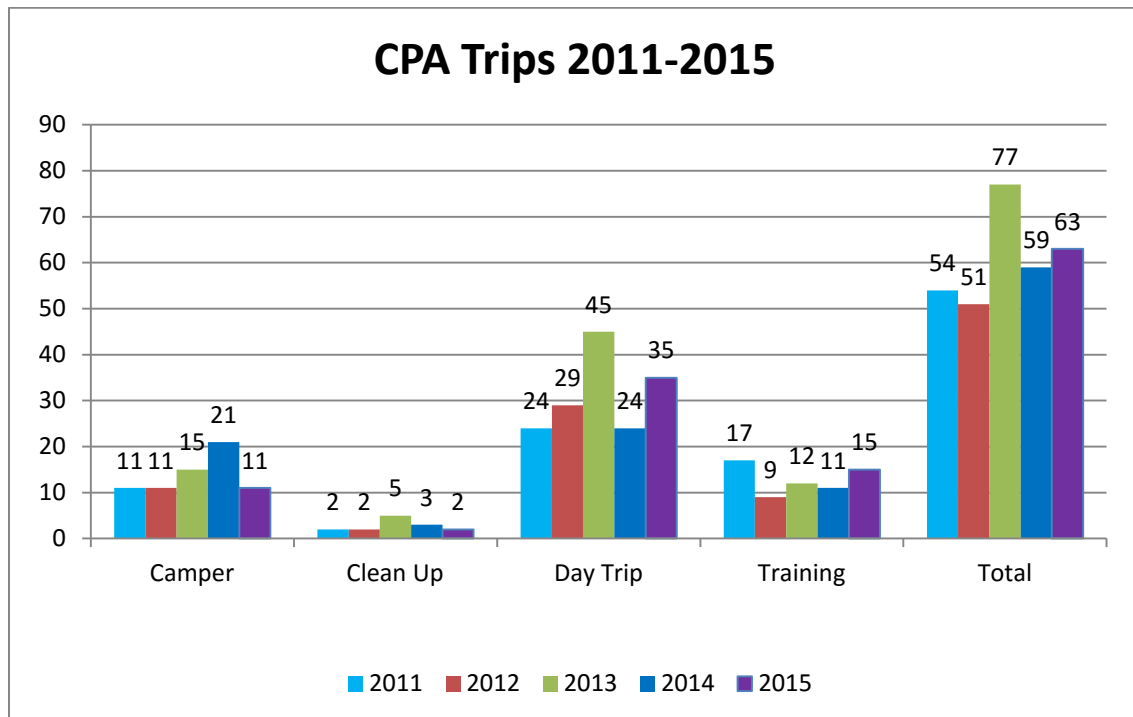
participation, but also in numbers as we lost the Pirates of the Lakes, Pirates of Richmond, and Pirates of the Eastern Shore.

Participants by Type and Rating, 2015						
Type	Rating					Total
	ALL	First Timer	Beginner	Advanced Beginner	Intermediate	
Training	196		17	337		550
Day		7	40	151	15	213
Piracy	139		38	13		190
Camper			6	76	1	83
Gear	68					68
Social	47					47
Cleanup			14			14
Support			2			2
Total	450	7	117	577	16	1,167

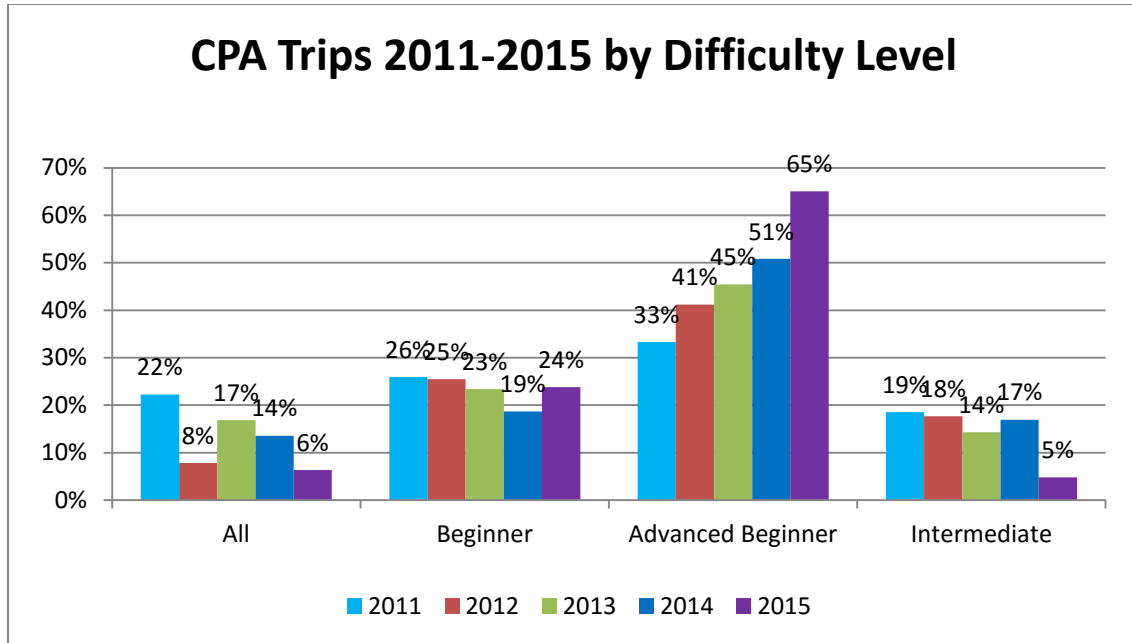
Most of our trips were for Advanced Beginners, although a large number were for all participants, particularly in Training, Piracy, Gear and Social categories.

Comparison with 2011-2015

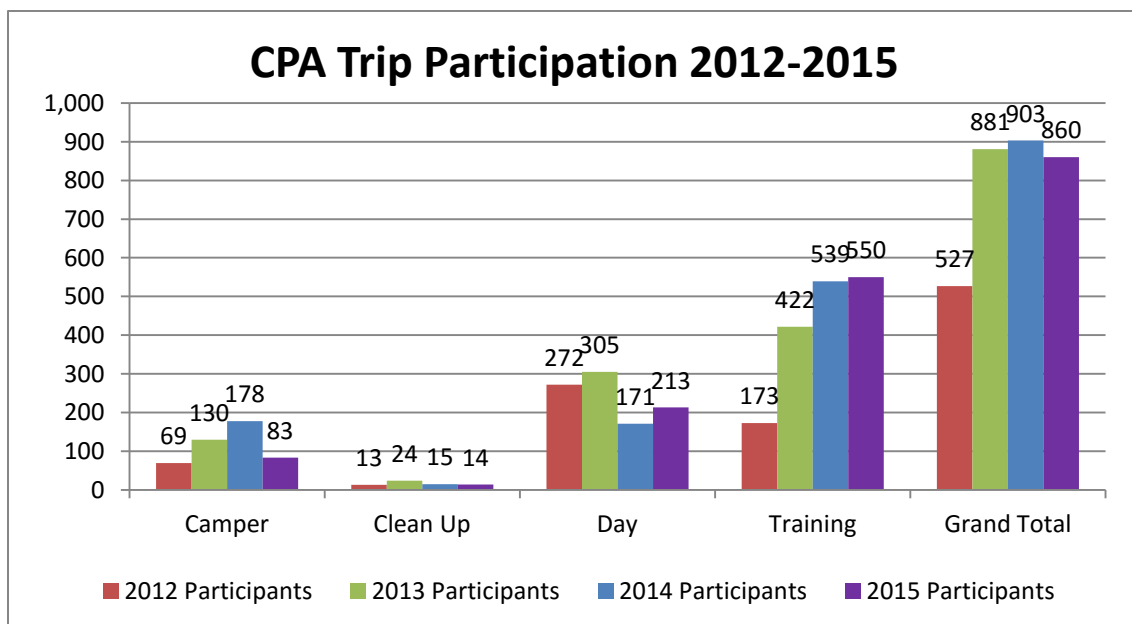
In the limited categories for which comparison with prior years can be made (Camper, Day, Cleanup and Training), 2015 was up from 2014, and trending up over time, except for the burst in 2013. Campers were down, but this was made up by the increase in Day trips.



In terms of trip rating, events for “All” and “Intermediate” were down, and up for trips rated “Beginner” and “Advanced Beginner”.



A limited comparison of trip participation (numbers of participants) can be made with 2012-15 data. Participation is down for all types of trips from 2014, But still nearly 900 in total. The largest increase was in participation was in Day trips, and Campers reversed gains made in earlier years. Training trips were up slightly, even though some of the events scheduled for trip leaders in 2013 were not repeated (Wilderness First Aid Training). In addition, SK102 participation returned to more normal levels from the peak for the 15th Anniversary Celebration. While 2014’s Chesapeake Voyager series probably added Campers, the Potomac Passagemaker series this year could not camp and so added more Day trips.



Trip Leaders

There were 38 trip leaders identified in 2015 (compared with 37 in 2014, 42 in 2013, 18 in 2012 and 31 in 2011). Leaders by type of trip are shown below.

Number of Trips Led, 2015									
Trip Leader	Type								Total
	Day	Piracy	Training	Camper	Cleanup	Support	Gear	Social	
Ralph Heimlich	5		1	6	1				13
Marshall Woodruff			7						7
Tom Heneghan	3	1		1					5
Jim Zawlocki	2	1		1					4
Bob Shakeshaft	2	1		1					4
Greg Welker	3	1							4
Rich Stevens	3	1							4
Sue Stevens	1	2				1			4
Bill Smith	3								3
Ben Mayock	3								3
Mike Cohn	3								3
Suzanne Farace	1		1	1					3
Don Polakovics	2								2
Jay Perry	1			1					2
Jesse Aronson	1	1							2
Joe Messier			2						2
Rob Pearlman		1							1
Peter Ichter		1							1
Tom Blount							1		1
Dick Rock		1							1
Chip Walsh					1				1
Bela Mariassy		1							1
Jeff Walaszek		1							1
Kevin Zembower						1			1
Tom Rhodes	1								1
Liz Marancik		1							1
James Higgins		1							1
Marc Bernardo			1						1
Rita Scherping		1							1
Marla Aron		1							1
Robert Golden	1								1
Brian Blankinship			1						1
Jenny Plummer-Welker		1							1
Maywin Liu								1	1
Dave Wilson		1							1
Catriona Miller			1						1
Jim Allen							1		1
Paula Hubbard			1						1
Total	35	19	15	11	2	2	2	1	87

Participation

The waiver data has allowed me to compile a list of participation by participant. This is an underestimate because there is no participation data for the Planning meetings or the Holiday Party. There were 394 individual participants (down from 417 in 2014 and 489 in 2013), who accounted for 1,168 participant trips, or an average of 2.96 trips per participant (up from 2.94 in 2014 and 2.47 in 2013). If you went on more than 3 trips, you are an above average participant in CPA. Twenty CPA members participated in more than 10 trips or events during the 2015 season (down from 21 in 2014, but up from 16 in 2013).

My apologies to anyone I missed in this tabulation (Want to be counted? TURN IN YOUR WAIVER!).

Participants by Type of Trip, 2015									
Participant	Type								Total
	Camper	Cleanup	Day	Gear	Piracy	Social	Support	Training	
Ralph Heimlich	6	1	13	2	3	1		2	28
Greg Welker	3	1	7	2	3			1	17
Jay Perry	4		7		1			5	17
Sue Stevens	2	1	6	2	2		1	2	16
Linda Delaney	2		10	1	1			2	16
Ben Mayock		1	3	2	2			7	15
Bill Smith	1	1	5		1	1		6	15
Rich Stevens	2	1	5	2	2			2	14
Bob Shakeshaft	3		6		2	1		1	13
Tim Dole			3	1		1		8	13
Suzanne Farace	3	1	5		1			2	12
Marc Bernardo		1	1		1	1		8	12
Jim Zawlocki	1		2		1	1		7	12
Rose Bernardo			1		1	1		8	11
Chung Ha				1	3			7	11
Tom Blount	2		5	2	1			1	11
Aht Viravaidya			2		1	1		7	11
Gail Davidson			3			1		6	10
Paula Hubbard	2					1		7	10
Marla Aron	1		5	1	3				10
Terri Lehman			1	1	1			6	9
Ethel Nelson	1		1			1		6	9
Heather Heller					1	1		7	9
Bob Maynes	1		4		2			2	9
Madeline Towle	2		2	1	2	1		1	9
Carol Collins			1			1		7	9
Chip Walsh	3	1	3		2				9
Dennis Green					3			6	9
Lorah Conheim					1	1		7	9
Tom Rhodes	1		2					6	9
Robin Deykes	2		3		3				8
Laurie Collins			1		1			6	8
Tom Heneghan	2		5		1				8
Jean Wunder						1		7	8
Rick Leader						1		7	8
Marshall Woodruff						1		7	8
Jan Sheehan						1		7	8
Jimmy McArdle					1	1		6	8
Katie O'Meara	1					1		6	8
Bryan Wakefield						1		6	7
Sue Byerly						1		6	7
Ron Tucker			1	1	3			2	7
Gail Damota						1		6	7

Jason Jacobs								7	7
Maywin Liu						1		6	7
Robert Golden	1		1					5	7
Michael Matthews						1		6	7
Jaclin Gilbert						1		6	7
Jim Allen	3		1	1				2	7
Bill McAllister	1		5					1	7
Denise Parisi						1		6	7
Renee Harris						1		6	7
George Waldmann			1			1		5	7
Nancy Eichert			4	1	1				6
Andrew McDermott								6	6
Ralph Wright			1					5	6
John Henley			3	1				2	6
Molly Henley			3	1				2	6
Lois Wyatt	1		3		1			1	6
Sammantha Magsino								6	6
Bill Upton						1		5	6
Sophie Troy	2		1		2				5
Diana Church				1				4	5
Mysara Abu-Hashem								5	5
Paul Serdiuk								5	5
Saki Sakakihara								5	5
George Banks								5	5
James Higgins				1	2			2	5
Ed Santelmann			4		1				5
Allan Pope								5	5
Eric Daugherty								5	5
Dick Rock	3			1	1				5
Toni Minkel								5	5
Mike Cohn	1		4						5
Kevin Lawrence								5	5
Ed Cooper	2		2		1				5
Ben Rooper			1	1	1			2	5
James Stafford								5	5
Robert Bowen								5	5
Lisa Streckfuss	1		1		3				5
Al Larsen	1		3		1				5
Nina Barratt			2	2				1	5
Heather Nawrocki				1				4	5
W.Edward Johnson								5	5
Patrick Kennedy								5	5
Laura Morrill								5	5
Tom Kerbaugh								4	4
Jenny Plummer-Welker	1	1	1		1				4
Susan Green	1		1		1			1	4
Rosemary Wallace			2	1				1	4
Jesse Aronson	1		1		1			1	4
Maxine Mead				1	1			2	4
Paul Casto				1	1			2	4
Gail Addis					2	1		1	4
Al Tillson	2		2						4
Sonja Pyle								4	4
Rita Scherping					1	1		2	4
Michael Chesnes			1	1	1			1	4
Brian Blankinship						1		3	4
Stacey Robinson								4	4
Jan Tucker			1		3				4
Lise Soukup				1	1			2	4
Paul Miller	1		1		2				4
Becky Martin					1	1		2	4
Kurt Rodowsky			2	1	1				4
Kristin Zimmer				1	1			1	3

Jorge Sandoval	1		2						3
Mike Wise				2				1	3
Marty Hays			2					1	3
Janis Tucker				1				2	3
Paul Smith				1	1			1	3
Wendy Norwitz				2				1	3
Chris Beckman						1		2	3
Jon Valentine					2			1	3
Joe Bizzell			2		1				3
Katherine Neale			1	1	1				3
Joe Messier								3	3
Jack Pion			2					1	3
Regi Wise				2				1	3
Paul Levine			1	1	1				3
Linda Witkin	1		2						3
Whit Field	1		1		1				3
Jill Dorosz			1		2				3
Yvonne Thayer	1		1					1	3
Mike Naito						1		1	2
Rick Wiebush					1			1	2
Deidre St. Louis				1				1	2
Gina Cicotello	1				1				2
Bev MacWilliams			1		1				2
James Farrell								2	2
Nathan Walls				1				1	2
James McArdle	1							1	2
Alexis Boscak				1				1	2
Bob Pullman						1		1	2
Ron Price				1				1	2
Jane Ulrich			1		1				2
Mike Fernandez	1		1						2
Brad Roberts	1				1				2
David Abram			1					1	2
Jeff Buyer			1		1				2
Patricia Jones					1			1	2
Jeff Heneks					1			1	2
Pete Hohmann	1							1	2
Jeff Walaszek					1			1	2
Don Polakovics			2						2
Bruce MacPherson					1			1	2
Rob Pearlman	1				1				2
Jess Parker				1	1				2
Shana Greenstein				1				1	2
Jim Gallatin					1			1	2
Tom Malone					1			1	2
John Gibbs			1		1				2
Mike Meckley					1			1	2
Carolyn Sanford								2	2
Mike Vore					1			1	2
Carrie Casto				1	1				2
Moulton Avery					1			1	2
Karen Lee				1				1	2
Pat Kennedy						1		1	2
Kathy Rost					1	1			2
Deb Schmiel						1		1	2
Charles Brown					2				2
Dennis Beuerle					2				2
Kevin Zembower							1	1	2
Peter Stockmaster								2	2
Kingsley Chan						1		1	2
Bela Mariassy	1				1				2
Cheryl Keeney								2	2
Dorothy Guy		1	1						2

Larry Ichter			1				1	2
Rob Golden						1	1	2
Laura Ventura						1	1	2
Dubside			1				1	2
Laural Morrill						1	1	2
Sam Jackson					1		1	2
Lena Varuolo			1				1	2
Terri Caldwell					1		1	2
Chuck McMillin					1		1	2
Bill Cone			1	1				2
Lisa Tuzo			1				1	2
Marilyn Fisher	1	1						2
Dave Isbell			1	1				2
Rene Martel							1	1
Beverly Abreu					1			1
Joan Sweet					1			1
Hedy Sladovich		1						1
Barbara Pippin							1	1
John Hutchinson							1	1
Alf Cheung					1			1
John O'Hara					1			1
Steve Bethke					1			1
John Wack					1			1
Deb Simon					1			1
Jon Thompson							1	1
Andy Petkofsky							1	1
Hope Shakya					1			1
Bo Rambo			1					1
Jordan Hunter							1	1
Jimmy Zhou							1	1
Carroll Ridenhour							1	1
Shriver Foster					1			1
Joseph Helbe							1	1
Suzanne Etcheverry		1						1
Joyce Fitz					1			1
Vickie Smith	1							1
Joyce Fitzpatrick		1						1
Gregory Ashby							1	1
Juan Albertorio			1					1
Peter Ichter					1			1
William Woodruff							1	1
Rebecca Martin					1			1
(blank)		1						1
Richard Schmidt					1			1
Julio Perez					1			1
Carl Virgin							1	1
Karen Kester							1	1
Roberta Ross					1			1
Bob Browning		1						1
Edward Schiller							1	1
Katherine Neal					1			1
Sarah Gulick							1	1
Catherine Martin							1	1
Beth Heimlich		1						1
Kathleen Sauve							1	1
Erin Matusek							1	1
Kathy Collins		1						1
Theresa Conti							1	1
Jackie Aiken		1						1
Tom McCracken					1			1
Catrina Miller							1	1
Patricia Thompson							1	1
Kelly Clark							1	1

Paul Gwinzdowski								1	1
Kevin Amster					1				1
Barbara Pearlman								1	1
Kevin Black								1	1
Peter Damico								1	1
Bob Marske					1				1
Harvey Steinfeld					1				1
Jake Isbell					1				1
Randell Helmstutler								1	1
James Black								1	1
Carina Wang				1					1
Gerry Sweet					1				1
Rich Pieper						1			1
Kristina McCoy								1	1
Richard Tannicke								1	1
Kristine Snyder								1	1
Rob Burford					1				1
Cheryl Oslinski								1	1
Carlos Rolden								1	1
Kurt Thiel					1				1
Robert Pearlman								1	1
Andrew Blischak					1				1
Ron Horwitz				1					1
Larry Schoen			1						1
Rong Wang								1	1
Larry Wright			1						1
Roy Turner								1	1
Cheryl Rose								1	1
Sandra Bixler								1	1
James Kruger			1						1
Shelly Wiechelt					1				1
Gioia Blix								1	1
Sonya Pyle					1				1
Anne Goetz					1				1
Stephanie Helline			1						1
Leigh Hall	1								1
Steve Sauve								1	1
James Ransom								1	1
Eva Klein								1	1
Lennert Thunberg					1				1
Joe McManus					1				1
Leslye Miller								1	1
Timothy Mullin								1	1
Linda Berg								1	1
Gary Field								1	1
AnnMarie Helbe								1	1
Geoffrey Parker								1	1
Linda Wilson					1				1
George Moser			1						1
Christine Sonia					1				1
Jeff Neradka					1				1
Lisa Arrasmith					1				1
Paul Fofonoff					1				1
Lisa Giguere					1				1
Paul Helmer					1				1
Greg Banse								1	1
Demetrius Wren								1	1
James Warwick								1	1
Jenn Hoker								1	1
Ashlyn Newcomer								1	1
Gregory Parker								1	1
Liz Marancik					1				1
Peter Henry					1				1

Cindy Davidson								1	1
Peter Lalle								1	1
Cindy Gavelek					1				1
Qurla Dinowitz								1	1
Luci Hollingsworth								1	1
Dianne Campbell								1	1
Lucy Turner								1	1
Randi Kruger			1						1
Cragg Howard					1				1
Reggie Reid								1	1
Craig Morris								1	1
Regine Theodore								1	1
Andrew Furphy								1	1
DJ Manolo					1				1
Dan Wells					1				1
Jill Zimmerman			1						1
Marlana McKenna								1	1
Richard Stewart								1	1
Daniel Feldman					1				1
Carl Parris								1	1
Martha Scheel								1	1
Douglas Hill					1				1
Daniel Packy								1	1
Jim La Madrid			1						1
Mary lynn Skutley					1				1
Robert Beltz								1	1
Maryrose Whelley			1						1
Robert Browning			1						1
Dave Bronson								1	1
Robert Gray					1				1
Wayne Lipscomb								1	1
Robert Unger					1				1
Wendy Baker Davis								1	1
Ed Johnson								1	1
AM Dillon								1	1
Ron Kleinman	1								1
William Hammersley								1	1
Adrian Palacios								1	1
Georgia Wright-Hewitt			1						1
Rosario Bernardo		1							1
Michael Ward								1	1
Edwin Coghill							1		1
Dave Wilson					1				1
Edwin Cogswell					1				1
Bobbi Pippin						1			1
Eileen Canzian			1						1
Mike Hamilton								1	1
Sandy Rambo					1				1
Greg Hollingsworth								1	1
Anicca Jansen								1	1
Greg Martin								1	1
Shirley Maribona								1	1
Mike Sullivan								1	1
Elizabeth Boyd					1				1
Mike Thomas					1				1
Ellen Bauman			1						1
Brei Gussack								1	1
Stanley Weillau								1	1
Jason Peters								1	1
Stephen Grant		1							1
Mimi Pollow					1				1
Steve Jahncke					1				1
David Kirschtel			1						1

Steven Krasnow					1				1
Al Hunt								1	1
Bev Karangelen								1	1
David Wilson					1				1
Susan Sikes								1	1
Dawn McCrink								1	1
Frank Collins			1						1
Bruce Johnson					1				1
Frank Day					1				1
Neil Wasserman			1						1
Caroline Labbe					1				1
Nelson Labbe					1				1
Todd Culverwell								1	1
Nicholas Demos				1					1
John Days								1	1
Nick Demos					1				1
John Garon								1	1
Nick Jacobs								1	1
Tom Nyein					1				1
Deanna Jacobs								1	1
Alphonso James								1	1
Nora Connell					1				1
Vince Dalrymple								1	1
Greg Pokrywka					1				1
Bob Brannon	1								1
Ana Colon								1	1
George Radebaugh					1				1
Meg Furio								1	1
William Carney					1				1
Dave Rhodes				1					1
William Hoker								1	1
Dave Robbins					1				1
Michael Ratel								1	1
Judith Dittman								1	1
A Dubsides					1				1
Julie Unger					1				1
Total	83	14	214	68	190	47	2	550	1,168

A comparison of 2013-15 participation for the top 50 participants is below:

Top 50 Participants over 3 Years, number of trips				
Participant	Year			Total
	2013	2014	2015	
Ralph Heimlich	27	31	28	86
Sue Stevens	20	29	16	65
Rich Stevens	19	30	14	63
Greg Welker	17	18	17	52
Bill Smith	10	19	15	44
Jim Zawlocki	12	19	12	43
Paula Hubbard	13	19	10	42
Suzanne Farace	16	14	12	42
Tim Dole	10	13	13	36
Jay Perry	7	12	17	36
Ben Mayock	10	10	15	35
Aht Viravaidya	12	12	11	35
Marla Aron	11	13	10	34
Bela Mariassy	14	17	2	33
Tom Blount	19	3	11	33
Bob Shakeshaft	6	13	13	32
Marc Bernardo	9	9	12	30
Chip Walsh	4	17	9	30

Jenny Plummer-Welker	16	9	4	29
Paul Casto	7	18	4	29
Robert Golden	10	9	7	26
Dave Wilson	12	13	1	26
Carol Collins	6	11	9	26
Marshall Woodruff	6	10	8	24
Sue Byerly	8	9	7	24
Steven Jahncke	18	6		24
Rose Bernardo	6	7	11	24
Paul Miller	5	14	4	23
Dennis Green	6	7	9	22
Jim Allen	9	5	7	21
Mike Cohn	11	4	5	20
Tom Heneghan	7	5	8	20
Lois Wyatt	4	10	6	20
Maywin Liu	5	7	7	19
Tom Rhodes	2	8	9	19
Dave Isbell	5	12	2	19
Linda Witkin	10	6	3	19
Georgia Wright-Hewitt	9	8	1	18
Carrie Casto	3	13	2	18
Chung Ha		7	11	18
Robin Deykes	7	3	8	18
Ethel Nelson		9	9	18
Katie O'Meara	8	2	8	18
Brian Blankinship	8	5	4	17
Susan Green	8	5	4	17
Denise Parisi	1	8	7	16
Dick Rock	4	7	5	16
Linda Delaney			16	16
Bill McAllister	8	1	7	16
Howard Hewitt	8	8		16

There were 178 new (or possibly returning) members who participated this year. Here are the 30 who participated 3 or more times:

Linda Delaney	16	Laura Morrill	5
Terri Lehman	9	Diana Church	5
Jean Wunder	8	Heather Nawrocki	5
Jimmy McArdle	8	Allan Pope	5
Laurie Collins	8	Ben Rooper	5
Ron Tucker	7	Tom Kerbaugh	4
Jason Jacobs	7	Jan Tucker	4
Renee Harris	7	Janis Tucker	3
Michael Matthews	7	Jorge Sandoval	3
Andrew McDermott	6	Mike Wise	3
Sammantha Magsino	6	Whit Field	3
Nancy Eichert	6	Paul Smith	3
W. Edward Johnson	5	Kristin Zimmer	3
Nina Barratt	5	Regi Wise	3
Robert Bowen	5	Joe Bizzell	3



Logo Gear Report 2015

After taking over the Logo Gear in February, I put in orders for 200 new shirts in a variety of colors and 12 new caps totaling \$3,271.

Gear sales since February included 129 shirts, 10 caps, and 14 bumper stickers, and various discounted items (too large, flaws, etc.) totaling \$2,181. The most popular shirt colors sold were high visibility lime green, high visibility orange, royal blue, and red.

Orders for additional logo items will be placed as the need arises so we always have an adequate inventory of colors and sizes.

CPA Logo Gear Ordered 2015			
Date of Invoice	Items Purchased	Amount Paid	Notes
2/24/2015	12 Logo caps	\$206.40	
4/22/2015	65 Logo shirts	\$1,032.16	
5/22/2015	68 Logo shirts	\$984.73	Credit applied from 4/22 order for 5 shirts sized too small
9/22/2015	67 Logo shirts	\$1,047.69	
Total Paid		\$3,270.98	

CPA Logo Gear Sold 02/28/2015 - 11/01/2015			
Logo Gear	Number Sold	Reimbursed to CPA	
Caps @ \$15.00	8	\$120.00	
Caps @ \$17.25	2	\$34.50	
Shirts @ \$15.00	45	\$668.00	one flawed shirt sold for \$8
Shirts @ \$16.00	84	\$1,344.00	
bumper stickers @ \$1	14	\$14.00	
round stickers @ 0.50	2	\$1.00	
Total		\$2,181.50	
Notes			
2/28/2015, 4 Nav Aids sold (\$15 each for total \$60 to CPA). Rest of Nav Aids too worn to sell, given to Ralph Heimlich for CPA Navigation classes.			
4/24/2015, Ceramic message board (\$35) given to Catriona Miller to use as volunteer gift, message boards no longer in CPA inventory			
4/24/2015, 15 rescue streamers (\$28 ea) given to Catriona Miller to use as volunteer gift, streamers no longer in CPA inventory.			
4/24/2015, 2 round embroidered patches (@\$5 each) given to Catriona Miller for volunteer gifts			
4/24/2015, 7 oversized orange shirts left over from SK102-2013 sold for \$5 each.			
11/01/2015, 4 shirts (\$16 each) given to Catriona to give to volunteers			

Marla Aron
Logo Gear Volunteer